

### State Early Childhood Advisory Council

Wednesday, May 8, 2019

10:00 a.m. - 3:00 p.m.

### Ascend One - Howard County Public School System (HCPSS) Conference Center

8930 Stanford Blvd., Columbia, Maryland 21045

Susquehanna Room

| Time          | Task   |
|---------------|--|
| 10:00 - 10:15 | Welcome / Introductions and Announcements  |
|               | <ul> <li>Steven Hicks, Assistant State Superintendent, Division of Early Childhood, Maryland State Department of<br/>Education (MSDE)</li> </ul>   |
| 10:15 - 12:00 | Presentations  |
|               | <ul> <li>Preschool Development Grant B-5 Needs Assessment – Kasia Razynska, Associate Director of Evaluation<br/>and Continuous Improvement, MAEC, Inc. and Maria del Rosario (Charo) Basterra, Vice President, MAEC</li> </ul>  |
|               | Deputy Director, Center for Education Equity (Communication – Priority 1, Workforce Development-Priority 2)  |
| 12:00 - 1:00  | Lunch (on your own)  |
| 1:00 - 2:00   | Old Business   |
|               | <ul> <li>Welcome - Dr. Carol A Williamson, Deputy Superintendent, Office of Teaching and Learning, MSDE</li> <li>Pritzker Grant Update – Margaret Williams, Executive Director, Maryland Family Network (MFN) -<br/>(Communication – Priority 1, Workforce Development-Priority 2)</li> </ul>  |
|               | <ul> <li>Preschool Development Grant update         <ul> <li>Local Early Childhood Advisory Councils Quality Grants – Wendy Dantzler, Early Childhood<br/>Coordinator, Collaboration and Program Improvement Branch, DEC, MSDE (Communication –<br/>Priority 1)</li> <li>WIDA, Maryland as an Early Learning WIDA State, Karina Hudack, Grants Specialist, Collaboration<br/>and Program Improvement Branch, DEC, MSDE (Communication – Priority 1)</li> </ul> </li> </ul> |
| 2:00-2:30     | New Business   |
|               | <ul> <li>Child and Adult Care Food Program (CACFP) - Lucy Ann Amos, CACFP Training Specialist, Office of School<br/>and Community Nutrition Programs, MSDE (Workforce Development-Priority 2)</li> </ul>   |
| 2:30 - 3:00   | General Announcements and Next Steps   |
|               | <ul> <li>Striving Readers Comprehensive Literacy Grant - Vanessa Williams, Program Specialist, Division of<br/>Curriculum, Instructional Improvement, and Professional Learning, MSDE</li> </ul>   |
|               | <ul> <li>Office of Child Care Update-Jenn Nizer, Director of the Office of Child Care, Division of Early Childhood,<br/>MSDE</li> </ul>  |
|               | <ul> <li>Maryland EXCELS- Jena Smith, Quality Assurance Supervisor, Maryland EXCELS Branch, Division of Early<br/>Childhood, MSDE</li> </ul>   |
|               | • U. S. Play Coalition Conference: Your Definition of Play - Patty Stine, Co-Founder, Pure Play Every Day, Inc.  |
|               | <ul> <li>State Early Childhood Advisory Council Announcements – Wendy Dantzler, Early Childhood Coordinator,<br/>Division of Early Childhood, MSDE</li> </ul>  |
| 3:00          | Adjournment of Full Council  |

### **Priorities**

Currently, the Council is focused on two priority areas: Communication / Public Awareness and Workforce Development.

Communication / Public Awareness (Priority 1): Objectives for this priority are:

- To update and develop communication policies and procedures to ensure effective communication with local jurisdictions as well as effective interdepartmental communication. This will include a plan for the use of social media and SMS services.
- To develop a public awareness campaign to educate the community and reinforce the importance of early childhood education. This public awareness campaign will serve as an "umbrella campaign" that will support the efforts of the local councils and link the community to effective and reliable resources.

Workforce Development (Priority 2): Objectives for this priority are:

- Increase capacity for behavioral health consultation to child care, home visiting, pre-kindergarten, Early Head Start and other early childhood programs, including kindergarten, and Head Start.
- Increase capacity for behavioral health consultation to pediatric providers through Baltimore Health Integration in primary Pediatric Care. (Lead – Health Department)
- Establish behavioral health consultation to maternal health providers with focus on pregnant and postpartum women. (Lead – Health Department)
- Convene collaborative State and Local implementation teams to establish and sustain systemic change to improve outcomes for infants, toddlers, children, and youth with disabilities and their families. (Lead -Special Education/Early Intervention)

To support these initiatives, the state will need to review its training component and ensure that it has the capacity to support all early education and care providers. Objectives for this work are:

 To develop effective strategies that addresses the use of technology in the classroom and in early education and care programs as well as family engagement and challenging behaviors. To successfully address the latter, strategies should consider training or coaching models that are also inclusive of communication skills, relationship building, cultural competencies, and trauma informed care.

**Birth-8 (Priority 3):** We will be asking our State Early Childhood Advisory Council members for input and feedback as we begin our work this fall. Education Counsel, a non-profit educational consulting firm, has invited Maryland to participate with Connecticut, Delaware, and Mississippi in a multi-state workgroup as our states begin to implement the Birth to 8 opportunities that are in our new ESSA plan. They will be supporting us with evidenced based ideas in order to expand opportunities and improve outcomes for all students from birth through age 21.





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# CONTACT INFORMATION



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CMAEC 25



kasia@maec.org Kasia Razynska



One of the best things about MAEC is that we drove the mission and they

he lord us drive the process. They were responsive.

Promoting excellence and equity in education

to achieve social justice.

carol@maec.org **Carol Gant** 



f@MidAtlanticEquityConsortium



WWW.MAEC.ORG





- Document review
- Town Hall Meetings and Discussions
- Survey
- Focus groups



## **GUIDING QUESTIONS NEEDS ASSESSMENT – DOCUMENT REVIEW**

Maryland's comprehensive needs assessment is focused on five guiding questions:

- to early childhood education? Are there any specific populations particularly affected by these issues? What is the scope of early childhood services in Maryland? What are some of the critical issues regarding access
- any specific populations affected by these issues? What are some of the critical issues regarding the quality of early childhood education in Maryland? Are there
- schooling? Are there any specific populations affected by these issues? What are some of the critical issues regarding the transition from the early childhood system to formal
- assessments ? What are some of the critical issues regarding coordination and collaboration uncovered by the needs
- systematic critical issues facing stakeholders in Maryland? What are the recommendations made by previously conducted needs reviews to address some of these

### SCOPE AND ACCESS

- five population and their families. Maryland provides a wide range of early care and education programs and services to address the diverse needs of its birth to
- The majority of these children are cared for by licensed center-based programs and family child care providers

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|--|-----------------------|--------------------|
| Service  | Age Range             | Estimated Capacity |
| 8-12 Hour Child Center Care  | 0-5                   | 108,994            |
| Infant-Toddlers  | 0-2                   | 14,359             |
| Family Child Care Providers  | 0-5                   | 45,317             |
| Employer-Sponsored Centers   | 0-5                   | 4,179              |
| Head Start (including Head Start, Early Head<br>Start and Home-based Head Start) | 0-5                   | 9,205*             |
| Public Pre-Kindergarten  | 3-5<br>2-5            | 29,313*            |
| Private Pre-Kindergarten   | 3-5                   | 30,945*            |
|  |                       |                    |

Overview of Maryland's Early Care and Education Mixed Delivery System

Source : (Maryland Family Network , 2019).

\* Enrollment data, not capacity





# The information in these documents focused on a wide range

# of areas. Some of the topics included:

- access and supply across the state;
- Visiting (MIECHV) Program; children and families served by the Maternal, Infant, and Early Childhood Home
- Maryland's Child Care Scholarship Program;
- early childhood healthcare issues;
- prevalence of Adverse Childhood Experiences across the state;
- and School-Age Care), Maryland's Quality Rating and Improvement System (QRIS); quality of implementation of Maryland EXCELS (Excellence Counts in Early Learning
- needs of the state's local ECACs;
- assessment of the state's Pre-K program;
- Head Start coordination and collaboration issues; and
- programs needs of the state's early intervention and early childhood special education



 Child care providers are not equitably distributed across the state. Services are most scarce for vulnerable populations.

Number of Children 0-5 Years Per Regulated Child Care Space by Census Tract



Sources: U.S. Bureau of the Census, 2010. MFINLOCATE: Child Care, 6/18. This map is based on census tracts defined by the U.S. Bureau of the Census. It does not accurately defineate land/water boundaries in some census tracts.

Source: (Maryland Family Network, 2019).



1,528

1,520

Source: (Maryland Family Network , 2019).

0

Years



### QUALITY

|                     |                              |                        |                            |                    |                 | 6                          |                                |                        |                            |                    |                 | J                          |              |                               | 4+  |  |                    |                 | 4                          |                    |                 | ω                          |                 | 2                          |                 | 1                          | Level                    |
|---------------------|------------------------------|------------------------|----------------------------|--------------------|-----------------|----------------------------|--------------------------------|------------------------|----------------------------|--------------------|-----------------|----------------------------|--------------|-------------------------------|---|--|--------------------|-----------------|----------------------------|--------------------|-----------------|----------------------------|-----------------|----------------------------|-----------------|----------------------------|--------------------------|
|                     |                              |                        |                            |                    | Master's or PhD | Bachelor's,                |                                |                        | c                          | some college       | Degree and or   | Associate of Arts          | some college | accreditation and             | Family Child Care                                   |  |                    |                 | 135 clock hours            |                    |                 | 90 Clock hours             |                 | 45 clock hours             |                 | None                       | Requirement              |
| •                   | •                            | •                      | ٠                          | •                  | ۰               | •                          | •                              | •                      | •                          | •                  | •               | •                          |              |                               | •   | •  | •                  | •               | ٠                          | •                  | •               |                            | •               | •                          | •               | •                          | Prof                     |
| Public School Pre-K | Nursery School Administrator | Nursery School Teacher | Child Care Center Director | Child Care Teacher | Child Care Aide | Family Child Care Provider | Public School Paraprofessional | Nursery School Teacher | Child Care Center Director | Child Care Teacher | Child Care Aide | Family Child Care Provider |              | at the Admin Level Credential | All professional opportunities would be appropriate | Child Care Center Director (20 children or less) | Child Care Teacher | Child Care Aide | Family Child Care Provider | Child Care Teacher | Child Care Aide | Family Child Care Provider | Child Care Aide | Family Child Care Provider | Child Care Aide | Family Child Care Provider | Professional Opportunity |

### Public positions are bolded.

Source: (Maryland State Department of Education, 2015 and Maryland State Department of Education, 2016)

- Maryland invests in initiatives that are considered "best practices" in order to create a high quality education programs.
- Credentialed early childhood education (ECE) professionals at level 5 and 6 make up a small percentage of the total workforce
- Compensation for ECE professionals is low compared to other industries.
- There is a statewide shortage of qualified ECE professionals and a high degree of turnover in the ECE professions.



| urisdiction | Quality | Quality | Quality | Quality | Quality | Grand | Number of    |
|-------------|---------|---------|---------|---------|---------|-------|--------------|
|             | Rating  | Rating  |         | Rating  | Rating  | Total |              |
|             |         |         |         |         | ٥٦      |       |              |
|             |         |         |         |         |         |       | Jurisdiction |
| Allegany    | 37      | 0       | 3       | 2       | ы       | 47    | 76           |
| Anne        | 152     | 25      | 58      | ω       | 17      | 255   | 731          |
| Arundel     |         |         |         |         |         |       |              |
| Baltimore   | 429     | 43      | 62      | 7       | 22      | 563   | 849          |
| City        |         |         |         |         |         |       |              |
| Baltimore   | 515     | 45      | 89      | 7       | 16      | 651   | 1226         |
| County      |         |         |         | 3       |         | 5     | 2            |
| Calvert     | 46      | 12      | G       | ω       | 7       | 73    | 158          |
| Caroline    | 19      | 2       | œ       | 0       | ы       | 34    | 98           |
| Carroll     | 54      | 10      | 17      | 2       | 15      | 86    | 221          |
| Cecil       | 42      | 4       | 8       | 1       | 0       | 55    | 127          |
| Charles     | 92      | 7       | 7       | 0       | 8       | 114   | 280          |
| Dorchester  | 18      | 2       | 9       | 1       | 7       | 37    | 65           |
| Frederick   | 86      | 17      | 15      | 6       | 14      | 138   | 455          |
| Garrett     | 11      | 1       | 2       | 4       | 11      | 26    | 32           |
| Harford     | 114     | 20      | 16      | 1       | 12      | 163   | 375          |
| Howard      | 137     | 35      | 17      | 1       | 18      | 208   | 519          |
| Kent        | ы       | 0       | 1       | 1       | 3       | 10    | 25           |
| Montgomery  | 353     | 56      | 101     | 14      | 61      | 585   | 1378         |
| Prince      | 480     | 71      | 47      | 9       | 20      | 624   | 1203         |
| George's    |         |         |         |         |         |       |              |
| Queen       | 15      | ω       | 2       | 1       | 4       | 25    | 94           |
| Anne's      |         |         |         |         |         |       |              |
| Somerset    | 32      | 2       | 4       | 0       | E       | 41    | 31           |
| St. Mary's  | 17      | 2       | u       | 0       | - 4     | 28    | 223          |
| Talbot      | 14      | ω       | 1       | 0       | 8       | 26    | 57           |
| Washington  | 63      | 18      | 9       | 2       | 23      | 115   | 241          |
| Wicomico    | 56      | 7       | 11      | 4       | 8       | 98    | 140          |
| Worcester   | 12      | 2       | ഗ       | 1       | 6       | 26    | 50           |
| Connd Total | 2799    | 387     | 481     | 64      | 297     | 4028  | 8642         |

- Maryland EXCELS has led to some improvements in the overall quality of programs in Maryland.
- Program participation is still low.



### TRANSITION

- Maryland's Ready for Kindergarten (R4K) assessment system ensures policymakers are equipped with meaningful data intended to inform decisionmaking.
- According to the Kindergarten Readiness Assessment (KRA) data for 2018-2019, only 47% of Maryland's kindergarteners demonstrate readiness entering kindergarten.



Source: (Maryland State Department of Education, 2019).

### TRANSITION

disabilities status. socioeconomic background, English Learners, and students with KRA data shows significant readiness gaps with regards to race,

| Group/Status                  | Percent Demonstrate Kindergarten Readiness |
|-------------------------------|--|
| Race/Ethnicity                |  |
| White                         | 58%  |
| African American              | 42%  |
| Asian                         | 57%  |
| Hispanic/Latino               | 29%  |
| Household Income              |  |
| Low-income                    | 33%  |
| Mid-to-high                   | 58%  |
| Language Status               |  |
| English fluent                | 52%  |
| English Learners              | 22%  |
| Disability Status             |  |
| Students with Disability      | 19%  |
| Students without a Disability | 51%  |

Differentials in performance by race, household income, language status and SWD status

Source: (Maryland State Department of Education, 2019).





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Source: (Connolly, Grigg, Cronister, & Souza, 2015)

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# COLLABORATION AND COORDINATION

- Maryland has governance structures to coordinate and advise Early Childhood Initiatives at the state and local level.
- Despite efforts to improve the coordination of Maryland's ECE programs, the system is still fragmented.
- Maryland is a national leader when it comes to parent engagement. Programs and services to support families are offered in a piecemeal fashion, mostly to the to vulnerable populations
- Maryland's early childhood data system is in significant need of modernization.



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Child Care costs in the state are high. Costs are FUNDING

Costs are especially high in vulnerable communities

### FUNDING

- Program by Maryland raised income eligibility levels and the of families accessing the Child Care Subsidy Maryland has substantially increased the number
- value of child care scholarships.
- scholarship fund. More than 4,000 children are using the

| Family of 10 | Family of 9 | Family of 8 | Family of 7 | Family of 6 | Family of 5 | Family of 4 | Family of 3 | Family of 2 | Family Size                  |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------------------|
| \$102,996    | \$100,850   | \$98,704    | \$96,558    | \$94,413    | \$82,969    | \$71,525    | \$60,081    | \$48,637    | Gross<br>Countable<br>Income |



### Survey

- Targeted to parents, child care providers/teachers and community members
- Administered electronically.
- Mostly advertised through the town hall meetings.
- Parent survey have been developed in seven Arabic, Amharic and Urdu). languages (English, French, Spanish, Chinese

| Mid-Atlantic Equity Consortium, Inc. 2019. Not to be reproduced without permission of MAEC. | 0        | Community<br>Partner | Early Child<br>Care or | Parent | <ul> <li>If you haven't already, please take the survey. If you have taken the survey,<br/>THANK YOU and please help us promote it with other stakeholders,<br/>especially parents!</li> </ul> | <ul> <li>The Survey has been taken by 443 participants so<br/>providers 98 community partners).</li> </ul> | Survey |
|---|----------|----------------------|------------------------|--------|--|--|--------|
| Inc. 2019.  | 0% 10%   |                      |                        |        | alreac<br>and pl<br>ents!  | as bee   |        |
| Not to be !   | 20%      |                      |                        |        | ły, ple<br>lease   | en tak<br>unity p  |        |
| reproduce   | 30%      |                      |                        |        | ase ta<br>help u   | en by<br>bartne  |        |
| d without   | 40%      |                      |                        |        | ake th<br>us pro   | 443 þ<br>rs).  |        |
|   | 50%      |                      |                        |        | ne su<br>omote   | partic   |        |
| on of MAL   | 60%      |                      |                        |        | rvey.<br>e it wi   | ipant  |        |
| EC.   | 70%      |                      |                        |        | lf yo<br>th otl  | S SO   |        |
|   | 80%      |                      |                        |        | her st   | far (2   |        |
|   | 90% 100% |                      |                        |        | ve tak<br>takeh  | 27 par   |        |
| N. COLOR  | 66       |                      |                        |        | ven the<br>olders,   | far (27 parents, 318   |        |
|   |          |                      |                        |        | surve  | 100  |        |
|   |          |                      |                        |        | ,<br>,<br>,  |  | 1      |

Quotes from parents on the open response portion of the survey

families, but they have even more limitations when taking infants and spots are hard to come by. High quality center care is extremely expensive." "It is hard to find high quality infant care. Family providers are more affordable for

"Young children and families are struggling with mental health and behavior issues and schools are not safe. Infants and toddlers is not qualifying children with the social emotional domain."



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Quotes from providers on the open response portion of the survey

"Many of our families suffer from poverty, relying on grandparents to supplement care for their children. The opioid crisis and amount of children affected by trauma is impacting the work that centers and schools can do daily."

"We need to have more professional development opportunities for teachers in childcare centers. The staff is underpaid already and cannot afford to take courses, so the quality of education is low."



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Quotes from community partners on the open response portion of the survey

"Public school teachers and facilities are not equipped to meet the needs of 3's or most 4's as their focus is not on developmentally appropriate practices. The continuation of community based options is extremely important particularly for children with many risk factors in their background."

"There are currently less than 20 spaces for qualified and licensed infant -toddler childcare in the entire county. Young working mothers are often excluded from the workforce consequently - or make arrangements that are harmful for the young child."



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### Focus Groups

- Working with MAEC, MSDE will conduct 20 focus groups in four regions settings, and other stakeholders across the state with parents, family care providers, teachers in all
- Spanish language groups will be available for Parents and Family Care Providers
- Focus groups will be conducted in the:
- West (Garrett, Allegany, Washington, Frederick)
- East (Kent, Queen Anne's Caroline, Talbot, Dorchester, Wicomico, Somerset, Worcester)
- South (Montgomery, Howard, Anne Arundel, Prince George's, Calvert, Charles and St. Mary's)
- North (Baltimore City, Baltimore County, Cecil, Harford, Carrol)

# FOCUS GROUP ACTIVITY

- We are providing you with some sample focus group questions for the different stakeholder groups.
- Based on your expertise, and the findings we've highlighted, identify questions you feel we should include in the focus groups related to the five topics:

Access

Coordination and

- QualityTransitions
- Collaboration
   Funding

### Scope and Access Focus Group Questions

### Sample focus group questions

### **Parents:**

How easy or difficult has it been to find child care for your family?

### Providers: (Teachers & family child care)

How easy or difficult is it for families in your area find high quality childcare options for their children?

### **Community Organizations:**

How easy or difficult is it for families in your communities to access to quality childcare services?

### Suggested questions from scope and access group

**Parents:** 

### **Providers:**

### Quality Focus Group Questions

### Sample focus group questions

### Parents:

What are some things you looked for when deciding whether to send your child or children to a specific provider?

### Providers: (Teachers & family child care)

What are some ways that the Maryland State Department of Education supports you to improve the quality of your program?

### **Community Organizations:**

How would you describe the quality of early childhood programs in your community?

### Suggested questions from Quality group

Parents:

### **Providers:**

### **Transition Focus Group Questions**

### Sample focus group questions

### **Parents:**

How well, and in what ways, is your childcare provider preparing your child to enter kindergarten?

### Providers: (Teachers & family child care)

In what way is your program preparing children for success in kindergarten?

### **Community Organizations:**

What method do you use to keep track of the children you serve from their early childhood program into the school?

### Suggested questions from transition group

Parents:

**Providers:** 

### Collaboration and Coordination Focus Group Questions

### Sample focus group questions

### **Parents:**

What kinds of programs and/or services does your family need to support the development and learning of your child?

### Providers: (Teachers & family child care)

What kind of data you use regarding the children and families you serve? Are there any initiatives under way to improve these data?

### **Community Organizations:**

What policies and practices are in place that either support or hinder collaboration between your organization and the state (MSDE and other state agencies like DHS, MDH)?

### Suggested questions from Collaboration and Coordination group

**Parents:** 

**Providers:** 

### Funding Focus Group Questions

### Sample focus group questions

### Parents:

What services or programs are needed by you as a parent that aren't currently available?

### Providers: (Teachers & family child care)

From your perspective, what barriers currently exist to the funding and provision of high-quality early childhood care and education supports?

### **Community Organizations:**

From your perspective, what are the barriers to the current governance or financing of the early childhood system in Maryland to provide high-quality services and supports? What suggestions do you have for eliminating them?

### Suggested questions from funding group

### **Parents:**

### **Providers:**

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### Maryland's Pritzker Planning Grant

State Collaborative and Early Care and Education Advisory Council Overview for the May 2019





# **Pritzker Policy Priorities**

- emotional support services essential health, development, and social prenatal to age three who are connected to Increase the number of families with children
- and toddlers receiving affordable, high-quality Increase the number of low-income infants child care.


### Deliverables

- Coalition of partners (State Collaborative SC)
- changes and investments Detailed policy agenda focused on needed policy
- to-three policy agenda state collaborative would advance the prenatal-Strategic action plan that describes how the

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## Important Date

### January 15, 2020

in Spring 2020). Policy agenda and action plans due (awards made



### **Policy Agenda**

children and families served by high-quality baseline by 2023 and long-term goal of a 50-Target goal: 25-percentage point increase over programs or policies. percentage point increase over baseline in



# Policy Agenda (continued)

- and social emotional support services; and/or connected to essential health, development, children prenatal to age three who are Increase in the number of families with
- child care. toddlers receiving affordable, high-quality Increase the number of low-income infants and

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# **Strategic Action Plan**

- Specific strategies to advance an agenda to increase investment.
- Clear plan for how the collaborative approach will incorporate communities
- How you will identify and address disparities.
- Establish clear metric for success.
- Aspirational vision with short-and long-term goals
- Strategy for securing additional funding (federal, state, local, private).



# State Collaborative (SC)

- State government leaders
- Local government and/or community leaders
- Local and state nonprofit organization leaders
- organization leaders Local and state nonprofit policy-advocacy
- State and local philanthropic leaders
- unlikely allies Others as identified, including both likely and

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# Maryland SC Composition

- ECAC members
- representative Each of the 24 LECACs -- at least one
- Others interested in contributing
- parents Maryland Family Engagement Coalition -- six
- or more parents Education Services' BabyLeaders program -- one MSDE's Division of Early Intervention and Special

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### **Key Leaders**

- Rebecca Dineen
- Marcella Franczkowski
- Diedra Henry-Spires
- Steven Hicks
- Mary LaCasse
- Monica Ortiz
- Keisha Peterson
- Margaret Williams

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## 3 Work Groups

- Programs/Services
- Finance
- Governance/Accountability/Structure

B



# Leadership Council

- Governor
- State Superintendent of Schools
- Secretary of the Department of Health
- Secretary of the Department of Human Services
- Representatives who serve on the SC from the
- State Senate and the House
- Anne Duggan, director of the Home Visiting **Research Network**
- Six parent members of the SC
- Up to three SC LECAC representatives who

participate in local prenatal-to-three initiatives

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# Uses of Planning Grant Funds

\$ 50,000 \$ 10,000 \$ 10,000

\$ 10,000 \$ 10,000 \$ 10,000

14

Facilitation Data collection Equity lens and parent engagement Meetings, cost to hold Travel Staff support; general and administrative

| Target Policy Goal Achieved/Surpassed | Increase parenting education services through the Judy Centers (Kirwan recommendation). | PDG B-5 tunds tor coaching and mentoring;<br>Increase the tiered reimbursement "bonus" rates for participating in<br>EXCELS Levels 3, 4, and 5. | Increase the quality of infant/toddler child care:<br>Increase the child care subsidy to the 60 <sup>th</sup> percentile<br>Expand the number of Infant/Toddler Specialists at the CCRCs with | Offer additional care coordination to high-risk mothers and newborns (increase the Thrive by Three Fund) | Expand infant/toddler home visiting through the 1115 Medicaid waiver demonstration | Increase funding for the Maryland Infants and Toddlers Program (Kirwan recommendation) | Expand the number of Family Support Centers (Kirwan recommendation) | Example Policy Strategies for reaching 25% goal | 25 percent state policy goal to achieve over baseline number by 2023 | # of low-income children B-3 (under 200 percent FPL) | EQUITY AND EXCELLENCE |
|---------------------------------------|---|---|---|--|--|--|---|---|--|--|-----------------------|
|                                       |   |   |   |  |  |  |   |   | 17,750   | 71,000   |                       |
| 17,800                                | 5,000   | 6,500   |   | 800  | 1,000  | 3,500  | 1,000   |   |  |  |                       |

2.6

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### Preschool Development Grant Birth through Five (PDG B-5) for Local Councils

Through the PDG B-5, the local early childhood advisory councils will have the opportunity to apply for quality improvement grants for up to \$25,000. The purpose of this grant is:

- To develop, update, or implement a strategic plan that facilitates collaboration and coordination among existing programs of early childhood care and education in a mixed delivery system within Maryland's 24 jurisdictions, designed to prepare low-income and disadvantaged children to enter kindergarten, and to improve transitions from such system into the local educational agency or elementary school that enrolls such children.
- To encourage partnerships among Head Start providers, State and local governments, private entities (including faith and community-based entities), and local school systems (LSS) to improve coordination, program quality, and delivery of services.
- To maximize parental choice among a mixed delivery system of early childhood care and education program providers.
- To support jurisdictions to analyze the current landscape of mixed delivery system of early childhood care and education and implement changes to the system that maximize the availability of high-quality early childhood care and education options for low-income and disadvantaged families across providers and partners, improve the quality of care, streamline administrative infrastructure, and improve local-level early childhood care and education funding efficiencies.
- To assist with overcoming local school readiness achievement gaps, as measured by the Kindergarten Readiness Assessment, for children with high needs, including children from lowincome families, children with disabilities, and English Learners.
- To assist with improving the early childhood service delivery system in each local jurisdiction to help maximize local resources for early childhood through collaboration and consistent coordination.

### **Sustainability**

Local Councils must describe plans for continuing the project beyond the funding cycle. Answering questions such as; how will the project be sustained after funding ends, what are the plans for maintaining the project's partnerships, and how do council member's transitions impact the effectiveness of the council?

### Length of Grants:

July 1, 2019 to December 31, 2019

For more information on the PDG B-5 initiative, visit: https://earlychildhood.marylandpublicschools.org/PDG





### Results Count Institutes for Local Early Childhood Advisory Councils Facilitated by: The Annie E. Casey Foundation

| Cohort 1 | Western, MD   | October 8 <sup>th</sup> & 9 <sup>th</sup>   | 8:00am-4:30pm |
|----------|---------------|---|---------------|
| Cohort 2 | Central, MD   | October 10 <sup>th</sup> & 11 <sup>th</sup> | 8:00am-4:30pm |
| Cohort 3 | Eastern Shore | October 15 <sup>th</sup> & 16 <sup>th</sup> | 8:00am-4:30pm |

Participants will have the opportunity to engage in discussion around:

- Developing and implementing strategies to improve school readiness;
- Exploring opportunities to connect with the other Local Councils;
- Applying and practicing Results Count skills to support the progress of their Councils;
- Using critical incidents to strengthen your ability to address adaptive challenges;
- Gaining a deeper understanding of how to address and resolve conflict;
- Strengthening capacity to support your Councils ability to execute strategies;
- Preparing for Council meetings;
- Making commitments to further your own leadership development and support the progress of your Councils; and much more!



### WIDA EARLY YEARS

WIDA Early Years provides trusted resources for the early care and education community to support dual language learners ages 2.5–5.5 years

STANDARDS I PROFESSIONAL LEARNING I FAMILY ENGAGEMENT www.wida.us/EarlyYears



### WIDA Early Years

The WIDA Early Years comprehensive approach to early language development promotes educational equity for dual language learners (DLLs). WIDA tools and resources available include:

- WIDA Early Language Development Standards
- Professional Learning for administrators and practitioners
- Family engagement resources

**Dual Language Learners (DLLs):** Children, ages birth to five years, who are developing two or more languages



### Standards

WIDA Early Language Development Standards help practitioners understand what they can expect a DLL to know and be able to do in terms of their language development. WIDA Early Language Development Standards:

- Provide a culturally, linguistically, and developmentally appropriate framework for supporting, instructing, and assessing DLLs, ages 2.5–5.5 years
- Are available for English and Spanish language development
- Correspond with
  - WIDA K–12 Standards
  - States' Early Learning Standards
  - Head Start Early Learning Outcomes Framework

Additional WIDA Early Years Resources WIDA Promising Practices WIDA Can Do Descriptors Connection Documents to Early Learning Standards





### **Professional Learning**

WIDA Early Years Professional Learning builds state and local capacity to support DLLs through training, coaching, and technical assistance.

Offerings are available across multiple formats:

Online: On demand learning that can be accessed any time, 1-hour modules Workshops: 1–3 days, in person

Capacity Building: Multiple days over an extended period of time, in person with online component

Examples of Topics Covered in WIDA Early Years Professional Learning Include

- Introduction to dual language learners and dual language development
- The WIDA Early Language Development Standards
- Supporting and assessing dual language development
- Family engagement

Note: To learn more about access to Early Years Professional Learning opportunities, please email EarlyYears@wida.us.



### **Family Engagement**

WIDA Early Years recognizes the critical role families play in the early care and education of their children. Our research-based tools

- Honor and promote home language development
- Foster meaningful two-way communication focused on dual language development
- Promote advocacy for children and families

### Examples of WIDA Family Engagement Resources Include WIDA Promising Practices WIDA Focus On the Early Years Bulletins







WIDA | 1025 W. Johnson St., MD#23 | Madison, WI 53706 www.wida.us | 1-866-276-7735 | help@wida.us







Definition Benefits of the CACFP Maryland Numbers

The Office of School and Community Nutrition Programs

Questions and Answers



## What is the CACFP?

Ensuring Children and Adults Have Access to Nutritious Meals and Snacks





## What is the Child and Adult Care Food Program?

The Child and Adult Care Food Program (CACFP) helps child and adult care institutions and family or group day care homes provide nutritious foods to young children, at-risk youth, and adults who are chronically impaired.

### Who Administers CACFP?

The U.S. Department of Agriculture's (USDA) Food and Nutrition Service (FNS) administers CACFP through grants to States. State agencies administer CACFP through agreements with child and adult care institutions.

# How Does CACFP Work?

- Reimbursement for serving meals and snacks that meet Federal nutritional guidelines to eligible children and adults.
- Can claim up to two meals and one snack per day to each eligible child.
- Reimbursement based on child's eligibility for free, reduced-price, or paid meals.
- Family Child Care centers can receive higher levels of reimbursement for lowincome areas or eligibility.

### How Does CACFP Work?

Child care centers, adult day care centers, family day care homes, afterschool care centers, and emergency shelters receive cash reimbursement for serving meals and snacks that meet Federal nutritional guidelines to eligible children and adult participants. Centers and day care homes may be approved to claim reimbursement for serving up to two meals and one snack per day to each eligible child or adult participant.

Meals served to children in centers are reimbursed at rates based upon a child's eligibility for free, reduced-price, or paid meals.

In day care homes, all meals are served free. Day care home providers who serve children in low-income areas or meet low-income eligibility requirements themselves receive higher levels of reimbursement.



### School Readiness

- Poor nutrition has been linked to a child's ability to learn effectively, concentrate, and perform academically.
- and academic performance. susceptibility to illness and obesity, which can affect a child's school readiness Poor nutrition is also a risk factor for health issues, including increased







### SUMMARY OF OPERATIONS OFFICE OF SCHOOL AND COMMUNITY NUTRITION PROGRAMS







| -                           | 24                                   | -                  | ٥ŗœ                                 | Family Child Care | -                     | =                  | טטבם   | Child Care |           |  |  |
|-----------------------------|--------------------------------------|--------------------|-------------------------------------|-------------------|-----------------------|--------------------|--|------------|-----------|--|--|
| Total Federal Dollars       | Meal Reimbursement<br>Administration | Total Meals Served | Breakfast<br>Lunch/Supper<br>Snack  |                   | Total Federal Dollars | Total Meals Served | Breakfast<br>Lunch<br>Supper<br>Snack            |            |           | A Five Y   | TAT  |
| 5                           | ••                                   |                    |                                     |                   | 5                     |                    |  |            |           | ear Comp<br>For Twe  | ary.   |
| 20,233,065 \$               | 17,540,078<br>2,692,987              | 12,632,681         | 3,022,361<br>5,056,130<br>4,554,190 |                   | 21,473,984 \$         | 14,391,539         | 2,928,621<br>3,033,375<br>3,073,187<br>5,356,356 | 1          | 2013-2014 | A Five Year Comparison of Child Nutrition Program Activity<br>For Twelve Month Period Ending 9/30/18 | INT ALL ATTACENT A REPORT OF A |
| S                           | -                                    |                    |                                     |                   | -                     |                    |  |            | N         | riod E   | 5  |
| 20,506,784 \$               | 17,843,801<br>2,662,983              | 12,466,290         | 2,982,973<br>4,988,247<br>4,495,070 |                   | 22,428,557 \$         | 14,718,208         | 2,954,882<br>2,975,044<br>3,297,034<br>5,491,248 |            | 2014-2015 | t of Education<br>trition Progr<br>Ending 9/30/1   | UIII   |
|                             | \$                                   |                    |                                     |                   |                       |                    |  |            | 20        | 18 m Ac  |  |
| 19,580,766                  | 17,049,771<br>2,530,995              | 11,876,109         | 2,832,197<br>4,773,062<br>4,270,850 |                   | 26,110,726            | 15,658,113         | 3,055,147<br>3,139,917<br>3,839,487<br>5,623,562 |            | 2015-2016 | tivity   | U  |
| \$ 18,185,081               | \$ 15,790,861<br>2,394,220           | 11,025,880         | 2,636,402<br>4,435,342<br>3,954,136 |                   | \$ 27,233,685         | 16,150,077         | 3,311,597<br>3,338,406<br>3,758,438<br>5,741,636 |            | 2016-2017 |  | 24,510<br>\$39,22  |
| \$ 18,185,081 \$ 16,660,662 | \$ 14,412,639<br>2,248,023           | 10,099,646         | 2,468,601<br>4,020,876<br>3,610,169 |                   | \$ 24,815,438         | 14,411,059         | 3,035,693<br>3,088,191<br>3,546,303<br>4,740,872 |            | 2017-2018 |  | 24,510,705 Meals Served<br>\$39,228,077 in Reimburs  |
|                             |                                      | 1                  |                                     |                   |                       | 1                  |  |            |           |  | 24,510,705 Meals Served<br>\$39,228,077 in Reimbursements  |

## **MSDE** Office of School Community Nutrition Programs Team

Director, Robin Ziegler



**Program Administration** 

Program Development and Technical Assistance

**Technology Systems Support** 

**Financial Management** 



# Questions & Answers
## Thank you!

The Office of School and Community Nutrition Programs

410.767.0199

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## STRIVING READERS COMPREHENSIVE LITERACY GRANT PROGRAM

Maryland's Striving Readers grant places emphasis on alignment of literacy across the entire state; as a result, Maryland awarded subgrants to all 24 local school systems. Priorities include use of evidence-based interventions and support to disadvantaged children. The Maryland Board of Education is particularly interested in supporting early literacy; therefore, alignment of language and literacy from birth to age 5 with kindergarten through grade 12 is a main priority.



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## Maryland's Keys to Comprehensive Literacy

Maryland's Comprehensive Literacy Plan is based upon five KEYS included across all age bands:

- Educational Leadership
- Strategic Professional Learning
- Continuity of Standards-based Instruction
- Comprehensive System of Assessments
- Tiered Instruction and Intervention



## **Key 1: Instructional Leadership**

The leadership on every level from the state, to the local school systems, to the schools must recognize and tap into the needs, strengths, and concerns of the community; the cultural makeup of its citizens; and the equity issues which impact the state, school, and district. Components of Instructional Leadership include identifying and encouraging teacher leaders; establishing leadership ladders; providing opportunities for regular literacy meetings, data dialogues, and joint planning; and monitoring and assessing progress.

## **Key 2: Strategic Professional Learning**

Clear, systematic, needs-based professional learning is vital to impact student growth. Maryland's CLP embraces the whole child, from birth to Grade 12. This occurs through strong partnerships with families and guardians, early childhood educators, Prek-12 teachers, higher education staff members, other community stakeholders, and a high-quality and sustained system of professional development for educators. Together state and local teams will establish and disseminate needs-based professional learning in a variety of modalities to local school districts, K-12 Educators, Birth to 5 organizations, and local communities. The team will also establish a system for addressing the needs of individual students through data dialogue, peer coaching, and mentoring.

## Key 3: Continuity of Standards-Based Instruction

With the adoption of the MCCRS, educators have developed an understanding of the progression of standards from PreK-12th grade and across content areas. Working with local school systems, community-based programs, local Early Childhood Advisory Councils, public libraries, and institutions of higher education, Maryland will expand its vision of literacy to include the continuum of birth to adult education in order to engage all groups and to increase alignment. True equity of instruction cannot be achieved until all students receive instruction aligned to the standards and delivered with fidelity.

## **Key 4: Comprehensive System of**

## Assessments

Assessments provide information on various forms of instruction, student knowledge, and achievement. A comprehensive system of assessments includes state, local, school, and teacher assessment data. This data is analyzed in collaborative teams through the use of data-dialogue, peer coaching, and mentoring in order to guide and refine instruction. A comprehensive assessment system allows for strategic datainformed decision making to meet the needs of the individual student.

## **Key 5: Tiered Instruction and Interventions**

Maryland has adopted regulation for the inclusion of Universal Design for Learning (UDL) in all classrooms. This approach provides choice and individualization for students which, in turn, allows teachers to provide tiered instruction. In addition, Maryland developed a structured Response to Intervention Framework in 2008 that was adopted state-wide. The state's tiered system of support will continue to be refined, will include all children, and will provide enrichment and intervention models in order to achieve comprehensive literacy for all.

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## Maryland EXCELS Data—April 2019

up 148 from April 2018 in Maryland EXCELS Quality Rating and Improvement System: 4,640, Number of Child Care and Public Prekindergarten Programs Participating

| TOTAL | б   | 4  | Э   | 2   | 1     | Quality Rating |
|-------|-----|----|-----|-----|-------|----------------|
| 4,076 | 344 | 69 | 537 | 395 | 2,731 | # of Programs  |

**56% of all eligible child care programs are participating in Maryland EXCELS,** *an increase of 4% from April 2018.* 

Quality Rated 3 programs increased by 53 and Quality Rated 5 programs increased by 42 since April 2018.











## **Bonuses for Higher Quality**

# **MSDE Conference Giveaway Winners**

- Candace Hall, Montgomery
- Colleen Moore, Queen Anne's



Caring For Maryland's Most Important Natural Resource<sup>TM</sup>

- Littlest Learners, Amanda Beacham, Carroll
- Mt. Hebron Nursery School, Michelle Hoy, Howard





## **Community Outreach**

- Radio campaigns
- Billboard advertisements
- Minor league baseball games
- Preschool fairs, festivals and other community events



Character Night at a Bowie Baysox Game.





## **Regional 5<sup>th</sup> Birthday Celebrations**

- May 16, 2019 Western
  Maryland
- June 13, 2019 Baltimore
  County











## Maryland's Infant & Early Childhood Mental Health Consultation Project

2019 Legislative Brief

## The National Model

Infant and Early Childhood Mental Health Consultation is an evidence-informed intervention for supporting children's social and emotional development and addressing challenging behaviors in early learning and home environments. IECMHC has been shown to Improve classroom climate and child behaviors, and to reduce preschool suspensions and expulsions.<sup>2</sup> Data on expulsions and suspensions for children in early education programs indicate rates triple that of expulsion rates for school-aged peers. National attention has been given to IECMHC as a primary mechanism to address these concerns.

## Exputsion and LongsTerm School Outcomes

As much as 10 times more likely to:

- Fail a grade in school .
- Hold negative school attitudes
- Drop out of high school
- Face incarceration

## Drivers of Exputsion<sup>5</sup>

- Structural quality
- Gaps in knowledge of early childhood
- Trauma/behavior connection
- Racial and gender disparities in discipline
- Infant and Early Childhood Mental Health Consultation Outcomes

Workforce Outcomes: Reduced stress and burnout, reduced turnover, and higher quality interactions.

Family Outcomes: Prevention of suspensions and expulsions, Improved dyadic relationships, and reduced missed work days for parents.

## **IECMHC** in Maryland Maryland has used IECMHC to promote positive social emotional development and address behavioral concerns in young children for over a decade. It was one of the first states to pliot consultation programs the IEGMHC model in 2006 spanning all 24 jurisdictions **Outcomes in Maryland, FY 2018** Increased Positive **Reduction of Preschool** School Climate Suspensions & Expulsions IECMHC services led to significant increases in positive IECMHC contributed to preventing suspensions and classroom climate, including: expulsions in 94.31% of this year's consultation cases in **Positive transitions** Maryland, Only 5.69% of cases resulted in formal Staff awareness of social emotional needs

Identification of feelings & problem solving strategies

expulsion after initiation of consultation services.



"In a short amount of time a specialist came to my center, evaluated the child and right away gave my staff and I verbal and tangible tools to work with."

- Baltimore County Classroom Teacher



## **POSITION ANNOUNCEMENT**

Karen B. Salmon, Ph.D.

State Superintendent of Schools

Office of Human Resources · 200 West Baltimore Street · Baltimore, MD 21201 · 410-767-0019 · 410-333-3045 TTY/TDD DIVISION OF EARLY CHILDHOOD DEVELOPMENT

April 26, 2019

ASSISTANT STATE SUPERINTENDENT

**POSITION TITLE:** Education Program Specialist I – Early Childhood Systems Specialist

POSITION NUMBER: Contractual pin # 345642 (JobAps #19-005055-0013)

- SALARY: State Salary Grade 21 Annual Salary Range: \$62,063 - \$90,644
- **LOCATION:** Nancy S. Grasmick Education Building 200 West Baltimore Street Baltimore, MD 21201
- NATURE OF WORK: This is a contractual position responsible for providing technical assistance & program support to the Assistant State Superintendent within the Division of Early Childhood in the areas of birth to 8 early childhood systems and initiatives; meeting the needs of Vulnerable Populations & the State standards, curriculum & assessments; consults with other branches & offices within the division, other MSDE divisions & public / private organizations regarding birth to 8 coordinated services.
- **DUTIES AND** Research, analyze & make recommendations on administrative, management & procedural practices; write logical, comprehensive, concise reports & correspondence; **RESPONSIBILITIES:** handle confidential / sensitive information & exercise discretion concerning its disposition; review & assist in the development of monitoring policies & programs. including birth through 8 early childhood systems & initiatives; identify program needs regarding the transition of young children across early childhood programs & into public school, research, collaborate & evaluate best practices / strategies within the birth-8; monitor programmatic & fiscal progress of grantees in accordance with state approved procurement policies & procedures; & conduct on-site visits of programs & apply related federal laws, state laws; provide technical assistance to grantees & early childhood programs; consult with public / private organizations regarding program monitoring & accounting policies; and represent the Division of Early Childhood.
- MINIMUM **EDUCATION:** A Master's Degree or equivalent 36 credit hours of post baccalaureate course work in Early Childhood Education, Elementary Education, Educational **QUALIFICATIONS:** Administration/Supervision or a related Educational field.

EXPERIENCE: Four (4) years of professional experience in coordinating or administering an education program or service directly related to Early Childhood.

ESSENTIAL Knowledge of Preschool Development Grant Birth through Five (PDG B-5); experience with grant implementation & oversight; experience with providing **REQUIREMENTS:** technical assistance to stakeholders in developing & implementing their grants; ability to communicate effectively in writing & orally; submit required reports on time with competing priorities & deadlines; demonstrated ability to create & foster excellent working relationships.

## PROCEDURE FOR APPLICATION:

To apply for this position online go to <u>MSDE Jobs on JobAps</u> (or complete an MSDE Application on <u>marylandpublicschools.org</u>). On-line applications (and resumes) are the preferred method for receiving your application/attachments. Using this method will allow applicants to access their documents for future recruitments for which they apply and verify that the appropriate documents (resume-credentials) have been attached to the recruitment that requires them. Applicants must include their resume and provide sufficient information on the application to document that they satisfy the minimum qualifications for this recruitment. Please do not put "See Resume" in the job duties section of your application; your application will not be considered.

If you utilize fax or regular mail as the option to submit required attachments, you will need to resubmit these documents each time you apply for a new position that requires the attachments. Additionally, you must include the following information on each page of the attachment you submit in order to ensure that we append the attachments to the correct recruitment: First and Last Name, Recruitment Number, and the last 4 digits of your SS# and indicate application for - Education Program Specialist I - Early Childhood Systems Position# 345642 - (JobAps #19-005055-0013). Mailing Address: Maryland State Department of Education, Office of Human Resources, 200 West Baltimore Street, Baltimore, Maryland 21201. Fax: 410-333-8950 - This fax number is for Department of Education recruitment actions only.

If you have difficulty with your user account or have general questions about this online application system, please contact the MD Department of Budget and Management, Recruitment and Examination Division at 410-767-4850. For inquiries or an MSDE Application, contact 410-767-0019 or TTY/TDD 410-333-3045 or visit our website at <a href="http://www.marylandpublicschools.org/">http://www.marylandpublicschools.org/</a>.

Appropriate accommodations for individuals with disabilities available upon request

**CONDITIONS OF EMPLOYMENT:** Proof of eligibility to work in compliance with the Immigration Reform and Control Act and possible travel throughout the State are required. Any misrepresentation of academic or experience requirements for this position may result in non-selection or termination of employment.

**CLOSING DATE:** For immediate consideration please submit your application by **May 10, 2019** – Open Until Filled.

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## Restaurants near Ascend One, HCPSS Conference Center, Columbia, MD



| Pub Dog Pizza              | Mission BBQ                     |
|----------------------------|---------------------------------|
| 8865 Stanford Blvd #101    | 6270 Columbia Crossing Cir      |
| Columbia, MD 21045         | Columbia MD 21045               |
| 410-872-0634               | 443-832-6180                    |
| Katana Sushi               | BGR                             |
| 8865 Stanford Blvd Ste 105 | 6250 Columbia Crossing Cir D    |
| Columbia, MD 21045         | Columbia MD 21045               |
| 410-290-2883               | 443-319-5542                    |
| Greene Turtle              | CAVA                            |
| 8872 McGaw Rd Suite C      | 6181 Old Dobbin Lane            |
| Columbia MD 21045          | Columbia, MD 21045              |
| 410-312-5255               | 443-283-3400                    |
| Jason's Deli               | Noodles and Co.                 |
| 8874 McGaw Road            | 6191 Old Dobbin Lane            |
| Columbia, MD 21045         | Columbia, MD 21045              |
| 410-309-5980               | 410-872-3729                    |
| Cheeburger Cheeburger      | Chipotle                        |
| 8872 McGaw Road            | 6181 Old Dobbin Ln. / Suite 100 |
| Columbia, MD 21045         | Columbia, MD 21045              |
| 410-290-6495               | 410-872-8688                    |
| Panera                     | Maiwand Kabob                   |
| 6435 Dobbin Road           | 6131 Columbia Crossing Cir      |
| Columbia, MD 21045         | Columbia, MD 21045              |
| 410-772-8632               | 410-872-0975                    |
| Starbucks                  | Red Robin                       |
| 6365 Dobbin Road           | 8640 Snowden Pkwy               |
| Columbia, MD 21045         | Columbia, MD 21045              |
| 410-772-5305               | 410-312-0214                    |
| Chick-fil-A                | Famous Dave's                   |
| 6375 Dobbin Rd             | 6201 Columbia Crossing Cir      |
| Columbia, MD 21045         | Columbia, MD 21045              |
| 410-715-1103               | 410-290-0091                    |
| McDonald's                 | Buffalo Wild Wings              |
| 6385 Dobbin Road           | 6191 Columbia Crossing Cir      |
| Columbia, MD 21045         | Columbia, MD 21045              |
| 410-740-7325               | 443-546-4383                    |
| la Madeleine               |                                 |
| 6211 Columbia Crossing Cir |                                 |
| Columbia, MD 21045         |                                 |
| 410-872-4900               |                                 |