

Maryland's State Early Childhood Advisory Council



MD State Early Childhood Advisory Council Meeting (Virtual)

May 6th, 2020

WELCOME/HOUSEKEEPING NOTES

- All participants will be muted upon joining the webinar
- Participants will be able to ask questions by typing their questions or comments into the questions pane in the control panel.
- Presenters will stop frequently to review and answer questions in the questions pane.
- All questions will be answered and emailed to all participants after the meeting along with the recording of the full webinar.

State Early Childhood Advisory Council Virtual Meeting Agenda

Time	Task
10:00 - 10:15	Welcome / Introductions and Announcements <ul style="list-style-type: none"> Cyndi La Marca Lessner, Branch Chief, Collaboration and Program Improvement Branch, Division of Early Childhood (DEC), Maryland State Department of Education (MSDE) Dr. Carol A Williamson, Deputy Superintendent, Office of Teaching and Learning, MSDE
10:15 – 11:00	New Business/Presentations <ul style="list-style-type: none"> State of Early Childhood and MSDE Response to COVID-19 - Steven Hicks, Assistant State Superintendent, Division of Early Childhood, MSDE and Jennifer Nizer, Director of the Office of Child Care, Division of Early Childhood, MSDE
11:00 – 11:45	Old Business/Presentations <ul style="list-style-type: none"> 2019 Kindergarten Readiness Assessment Results – Judy Walker, Early Learning Branch Chief, Division of Early Childhood, MSDE, Kristen Thompson, Senior Technical Program Manager, Johns Hopkins Center for Technology in Education, and Linda Carling, Senior Program Director for Learning, Engagement, and Design, Johns Hopkins Center for Technology in Education Strategic Plan, Preschool Development Grant Birth through Five (PDGB-5) – Rachel Demma, Director, Early Childhood System Development, Division of Early Childhood, MSDE Pritzker Foundation/ National Governor’s Association Prenatal to Age 3 Grant Update –Laura Weeldreyer, Executive Director, Maryland Family Network (MFN)
11:45-12:00	General Announcements and Next Steps <ul style="list-style-type: none"> State Early Childhood Advisory Council Announcements – Wendy Dantzler, Early Childhood Coordinator, Division of Early Childhood, MSDE
12:00	Adjournment of Full Council

Division of Early Childhood

An Update

May 6, 2020



Steven Hicks
Assistant State Superintendent
Division of Early Childhood

We are still crawling forward...





- PreK Expansion Grantees and Head Start implementing distance learning.
- **Credentialing Awards and Virtual Training continue!**
- Child care teachers continue to earn their degrees virtually.
- **Child Care Scholarship payments continue whether or not programs are open or closed or children in attendance.**
- Virtual inspections beginning for child care programs.
- **Maryland EXCELS QAS supporting quality improvement.**
- Judy Centers, Family Support Centers, & ECACs leading in their communities.
- **PDG B-5 activities march on, including expanding IECMH.**

Current State of **Child Care Programs** in Maryland



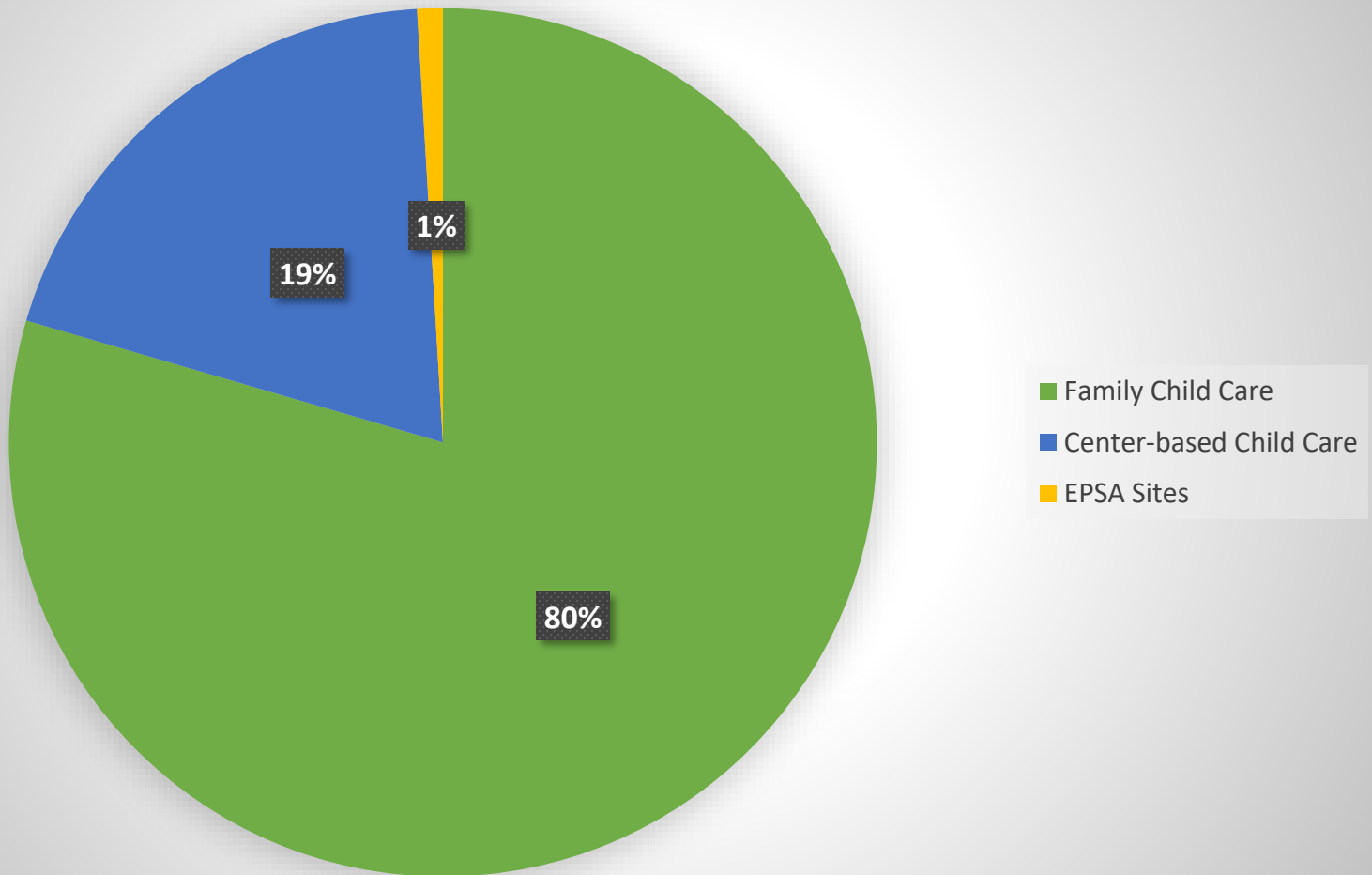
7,878

Essential Personnel Child Care (EPCC) & Essential Personnel School Age (EPSA)

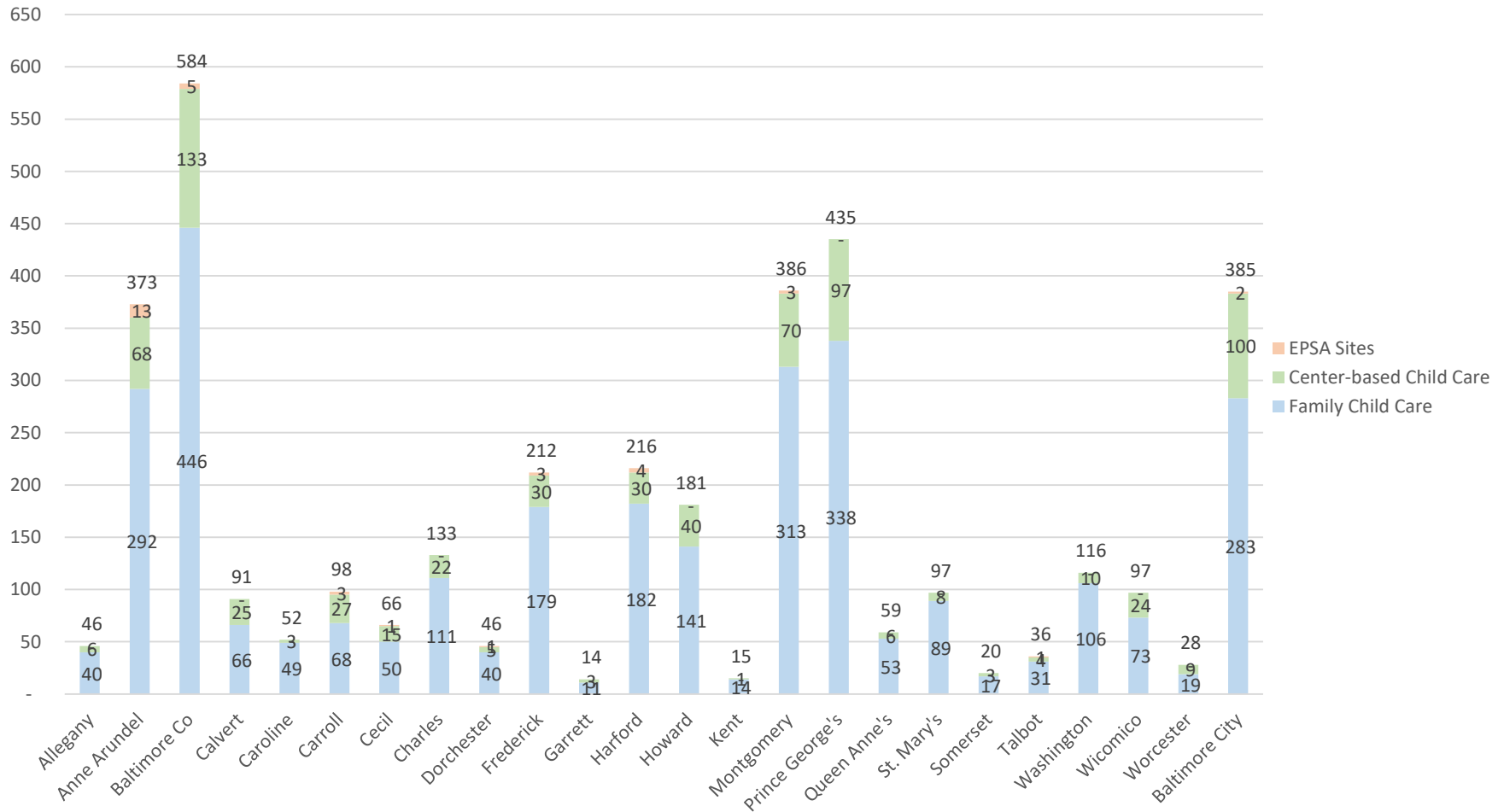
- **Total Programs: 3,786**
 - Family Child Care (EPCC): 3,009
 - Child Care Centers (EPCC): 741
 - School Age Unlicensed (EPSA): 36
- **Invoices for 4 weeks have been processed.**
- **Working closely with MDH and MEMA to provide guidance and recommendations.**



EPCC/EPSCA Approved Sites



EPCC & EPSA by Jurisdiction



COVID-19 Resources from DEC



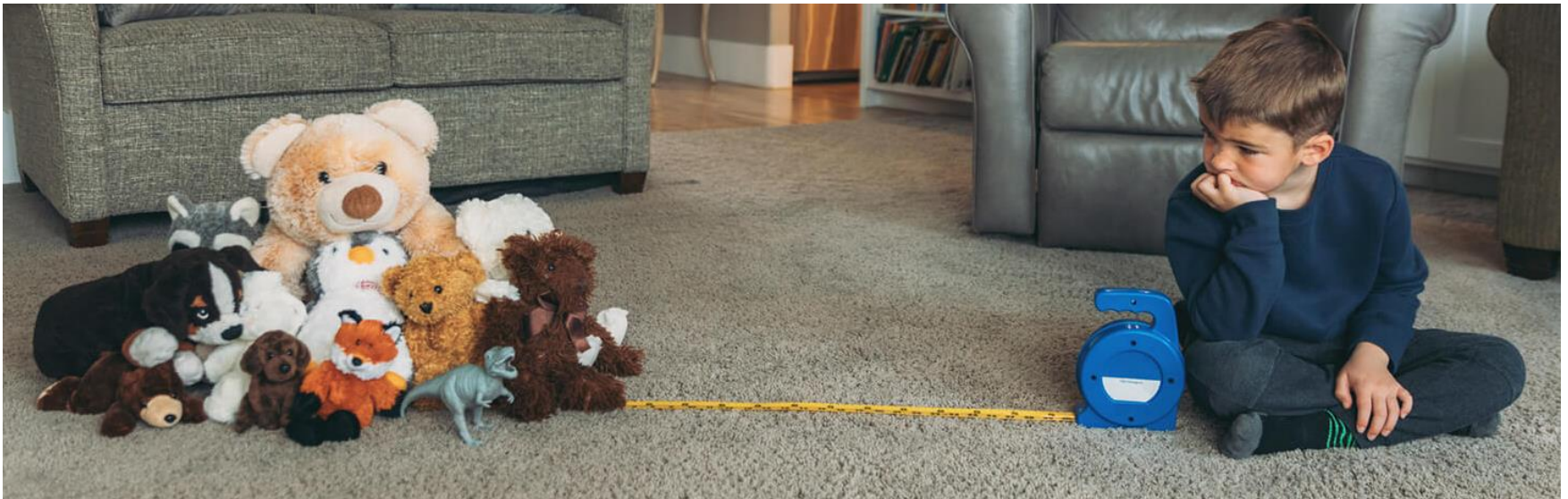
DEC website homepage has been redesigned to take families and providers to the information they need most during COVID-19.

<https://earlychildhood.marylandpublicschools.org/>

ECAC Subcommittee to Plan for Recovery for the Early Childhood System

- What Early Childhood programs and services should be considered for the Recovery Plan?
- Who are the individuals to lead each area?
- How should we engage multiple stakeholders?
- What factors need to be considered?
- When are there options and when are there mandates?
- How do we provide maximum flexibility for various communities, populations, and conditions?

Questions & Comments





Kindergarten Readiness Assessment (KRA)

Looking at Assessment Data


JOHNS HOPKINS
SCHOOL of EDUCATION
CENTER FOR TECHNOLOGY IN EDUCATION

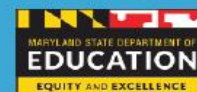


2019-2020 KINDERGARTEN READINESS ASSESSMENT REPORT

READINESS
MATTERS



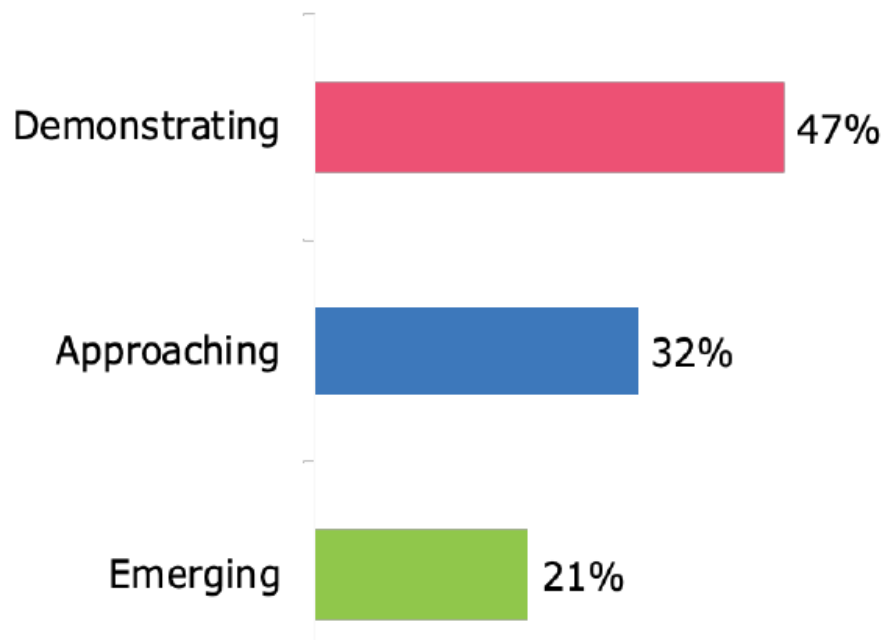
ready a five™



School Readiness In Maryland

STATEWIDE KRA DATA

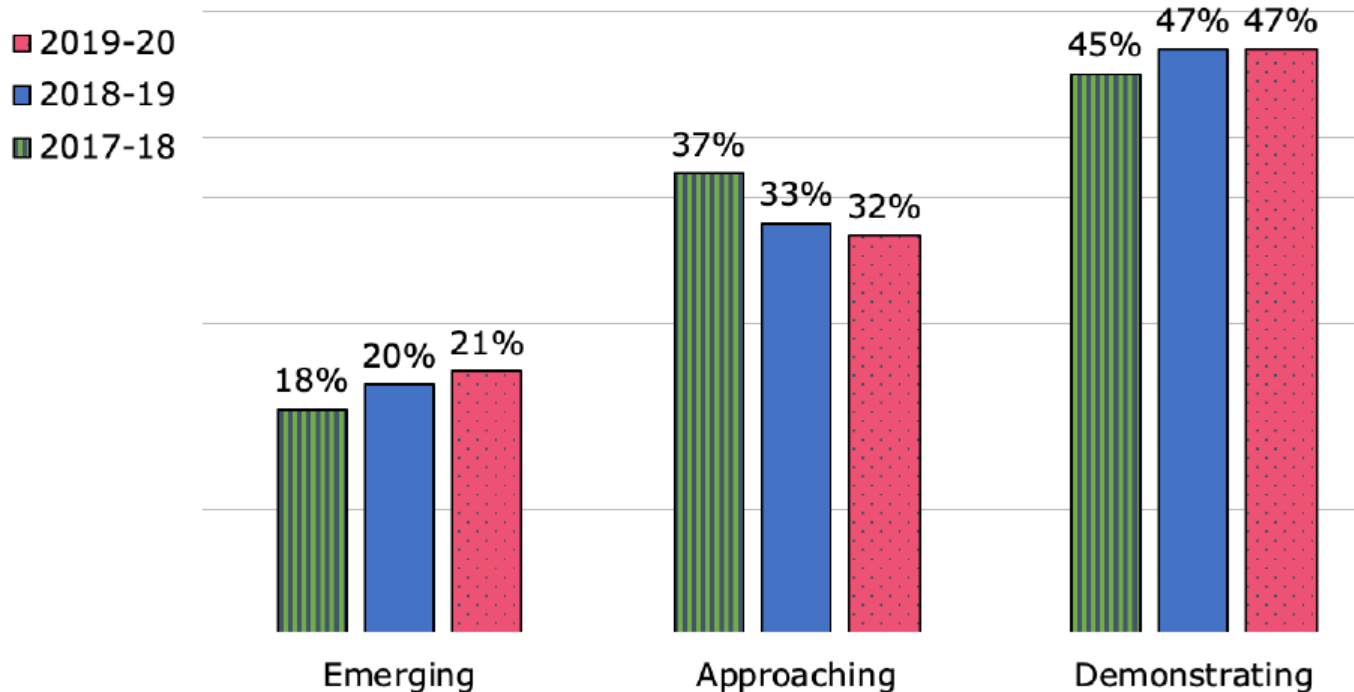
Statewide Readiness



School Readiness In Maryland

CONTINUED PROGRESS, CONTINUED NEED

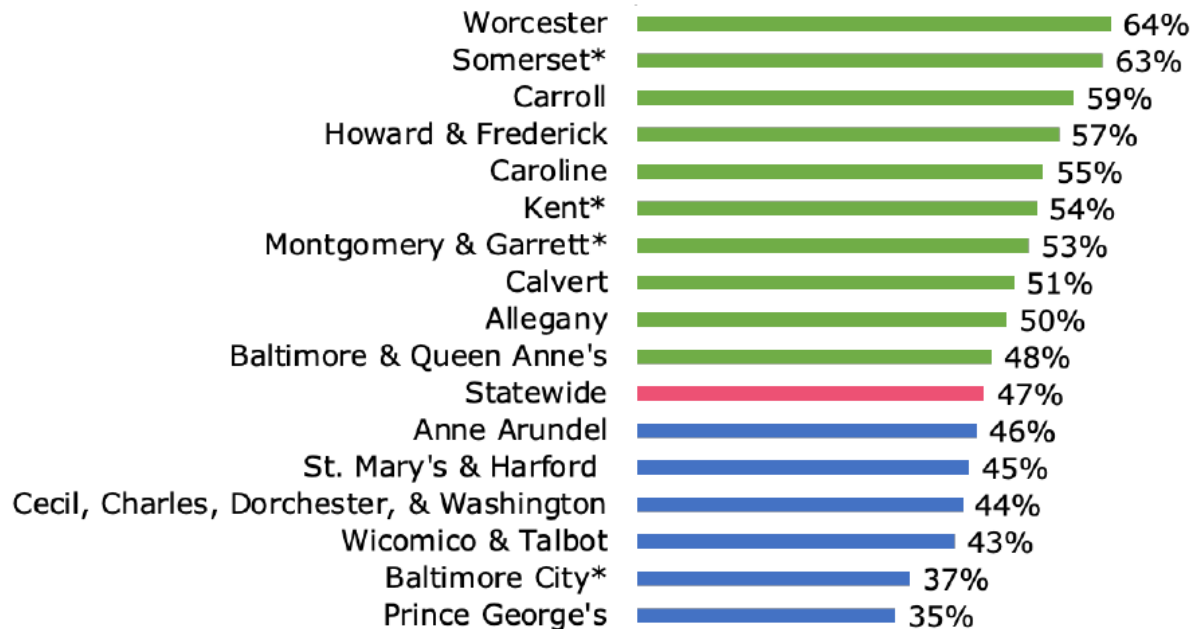
Changes in Readiness Over Time



School Readiness In Maryland

JURISDICTIONAL READINESS

% Demonstrating 19-20

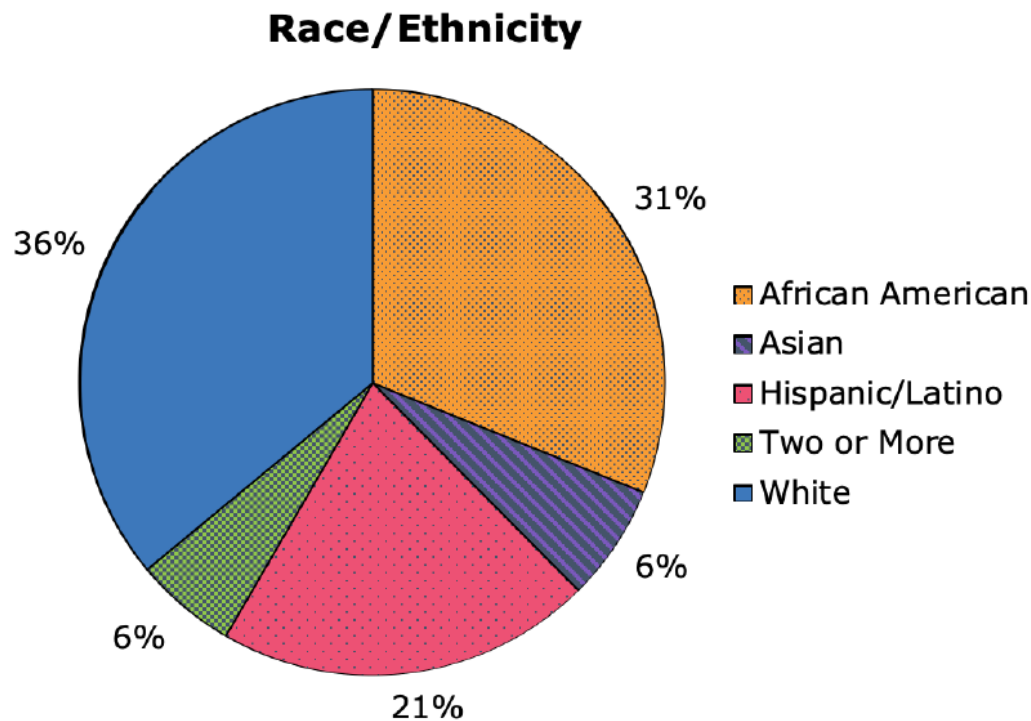


- 13 jurisdictions did better than the State average.
- Half of the jurisdictions with lower than State average readiness levels had higher proportions of kindergarteners directly certified.

* Baltimore City, Garrett, Kent, and Somerset offer universal prekindergarten for all four-year olds.

Race and Ethnicity

DEMOGRAPHICS¹

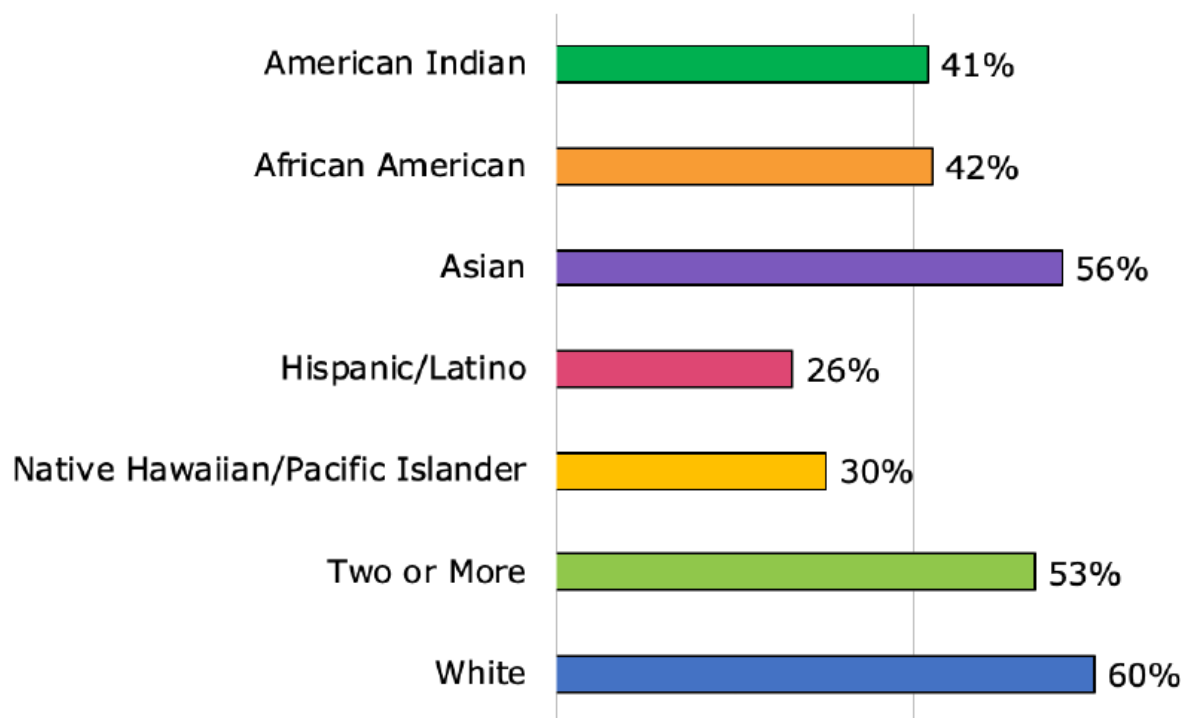


- 1 American Indian and Native Hawaiian/Pacific Islander ethnic backgrounds represented less than 1% of Kindergarteners.

Race and Ethnicity

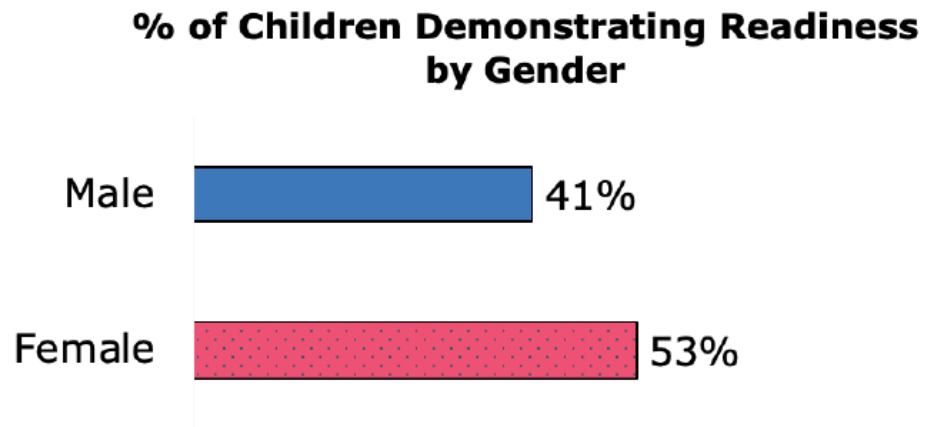
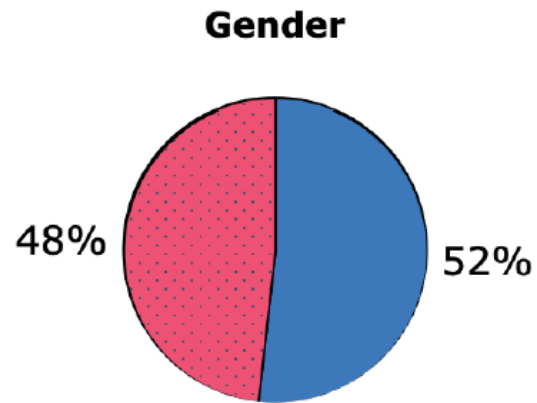
DEMOGRAPHICS & READINESS

% Demonstrating Readiness



Gender

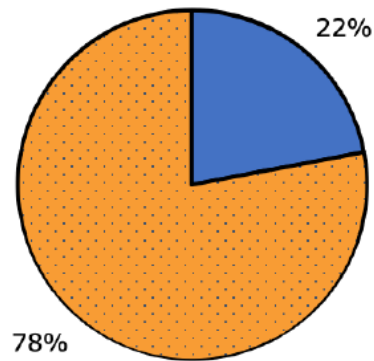
DEMOGRAPHICS & READINESS



Children Receiving Special Services

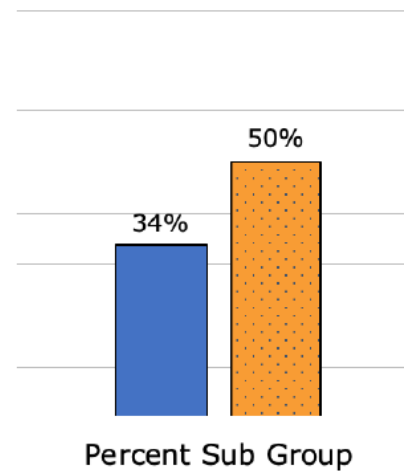
READINESS BY INCOME

**Children who are
Direct Certified**



■ Direct Certified ■ Not Direct Certified

**% of Children Demonstrating
Readiness by Income Status**

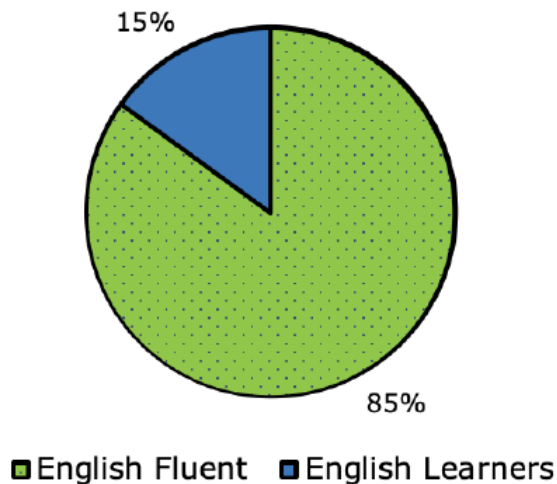


■ Direct Certified ■ Not Direct Certified

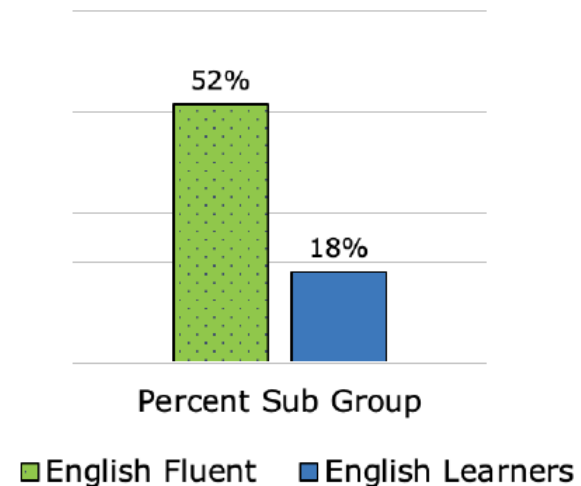
Children Receiving Special Services

READINESS BY LANGUAGE

English Learners



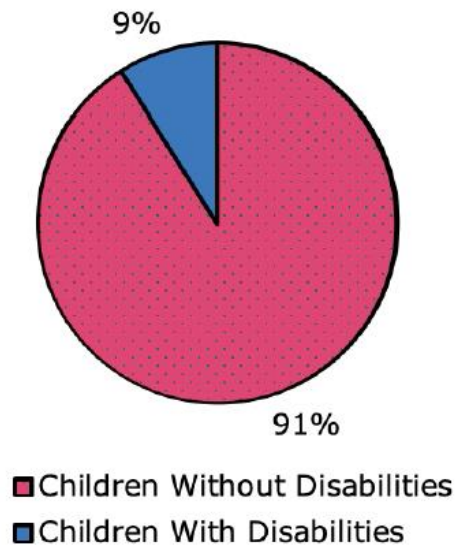
% of Children Demonstrating Readiness by Language Status



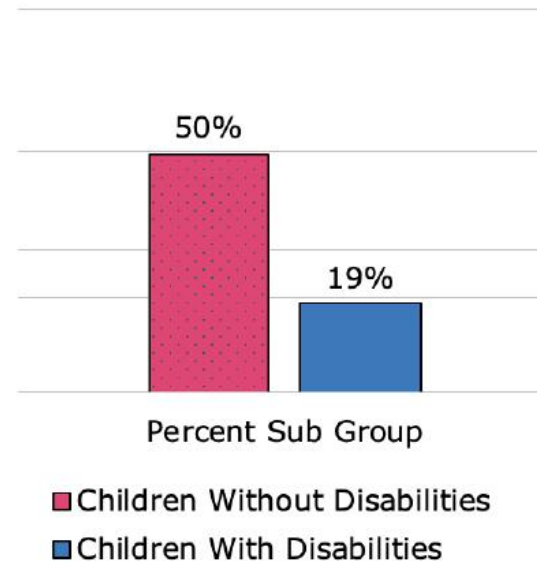
Children Receiving Special Services

READINESS BY DISABILITY STATUS

Children with Disabilities



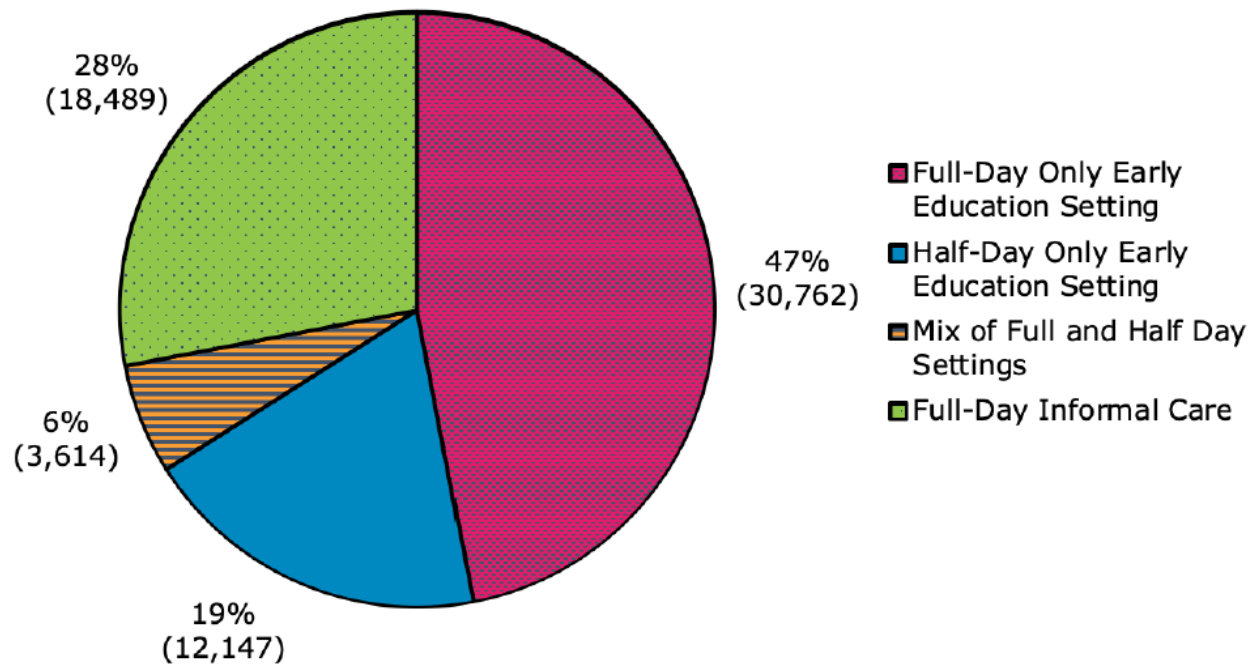
% of Children Demonstrating Readiness by Disability Status



Parent-Reported Prior Care

FULL-DAY AND HALF-DAY EXPERIENCES

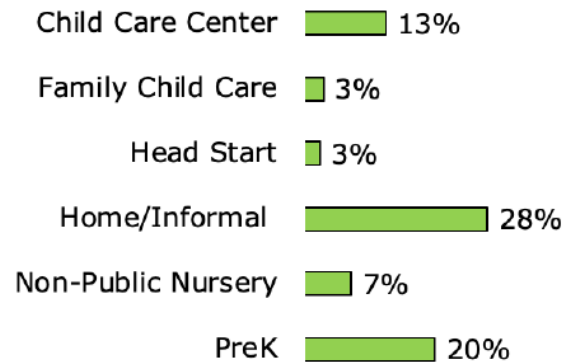
% of Children in Half- and Full-Day Prior Care



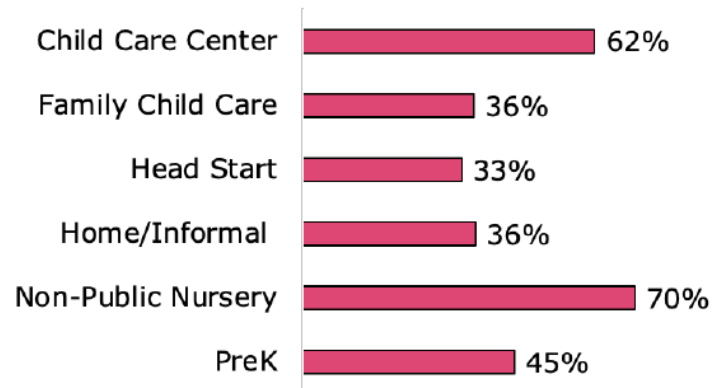
Full Day Prior Care²

EXPERIENCE & READINESS

% Enrolled



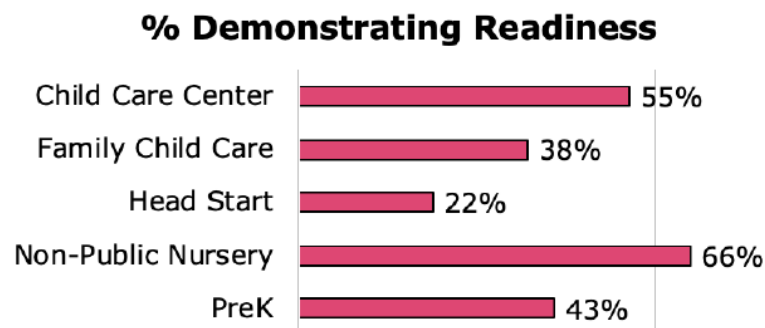
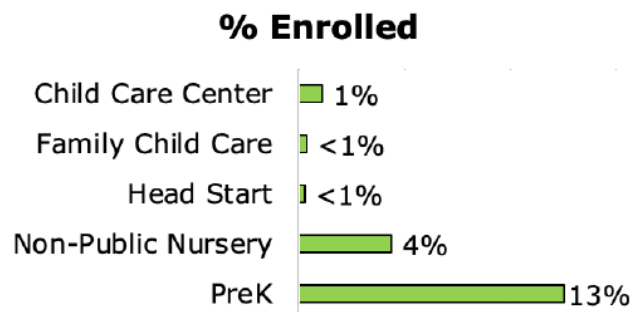
% Demonstrating Readiness



² Caregivers reported the type of care children received prior to kindergarten entry

Half Day Only Formal Prior Care^{2, 3}

EXPERIENCE & READINESS



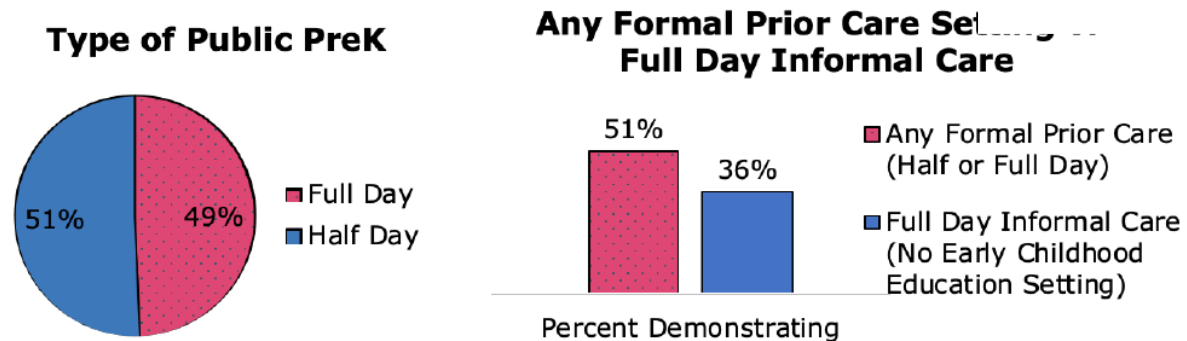
² Caregivers reported the type of care children received prior to kindergarten entry.

³ These estimates are only for children who are in half day informal care in addition to half day in the prior care setting indicated. For example, the Head Start statistic is only for children who were in Head Start half the day and informal care the other half. Half Day Informal care is excluded.

READINESS

Prior Care^{4, 5, 6}

EXPERIENCE & READINESS



- An estimated 43% of current Maryland Kindergarteners were enrolled in publicly funded PreK programs last school year.⁶

⁴ Caregivers reported the type of care children received prior to kindergarten entry.

⁵ Publicly funded PreK refers to programs serving children in public school PreK classrooms, as well as those serving children in community-based PreK classrooms funded through the Federal Preschool Development Grants program. Percentages above are from September 30th, 2019.

⁶ 27,923 4- and 5-year old children were enrolled in publicly funded PreK in SY 2018-19 and 65,012 children were enrolled in Kindergarten in SY 2019-20.

A photograph of three young children sitting at a table, playing with colorful building blocks. The child on the right is a young girl with curly hair, wearing a blue shirt, and is laughing joyfully. The child in the middle is a boy wearing a blue and white striped shirt, also smiling. The child on the left is a girl wearing a pink shirt, looking towards the camera. The background is slightly blurred, showing shelves with various items. The text "WHAT CAN KRA DATA TELL ME?" is overlaid in the center in white, with a white L-shaped graphic element to its left and a white inverted L-shaped graphic element to its right.

WHAT CAN KRA DATA
TELL ME?

Kindergarten Readiness

Why is it important?

Research shows that how prepared children are when they first enter school often determines whether their school experience is successful. Demonstrating readiness ensures that children are prepared for today's kindergarten curriculum.



DEVELOP ON-TRACK

Children who demonstrate age-appropriate knowledge, skills, and behaviors in math, reading, and social interaction at the start of kindergarten continue developing on track throughout their academic careers. ¹



EXPERIENCE SUCCESS

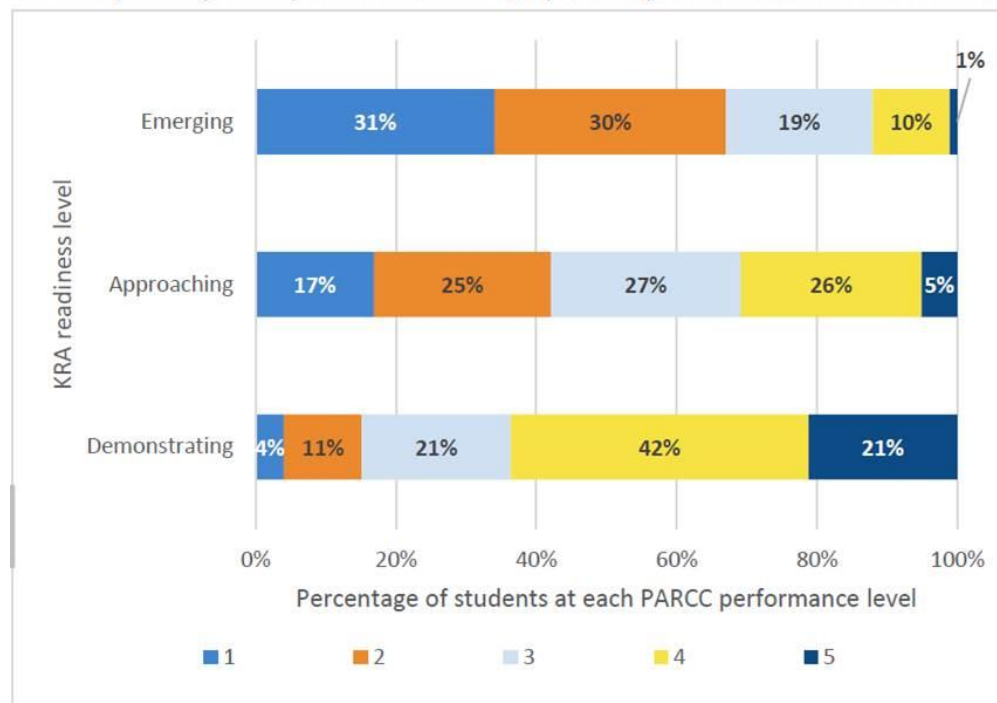
Children who demonstrate school readiness are more likely than their peers to experience later academic success, attain higher levels of education, and secure employment. ²

1. Rachel R. Schachter, Ph.D., Tara M. Strang, M.S., & Shayne B. Piasta, "Using the New Kindergarten Readiness Assessment" (The Schoenbaum Family Center and Crane Center for Early Childhood Research and Policy, The Ohio State University, Fall 2015).

2. Early School Readiness: Indicators on Children and Youth" (Child Trends Data Bank, July 2015).

2019 Maryland KRA Correlation Study by Mathematica

Figure B.2. Percentage of students at each grade 3 Partnership for Assessment of Readiness for College and Careers (PARCC) math performance level, by Kindergarten Readiness Assessment (KRA) readiness level

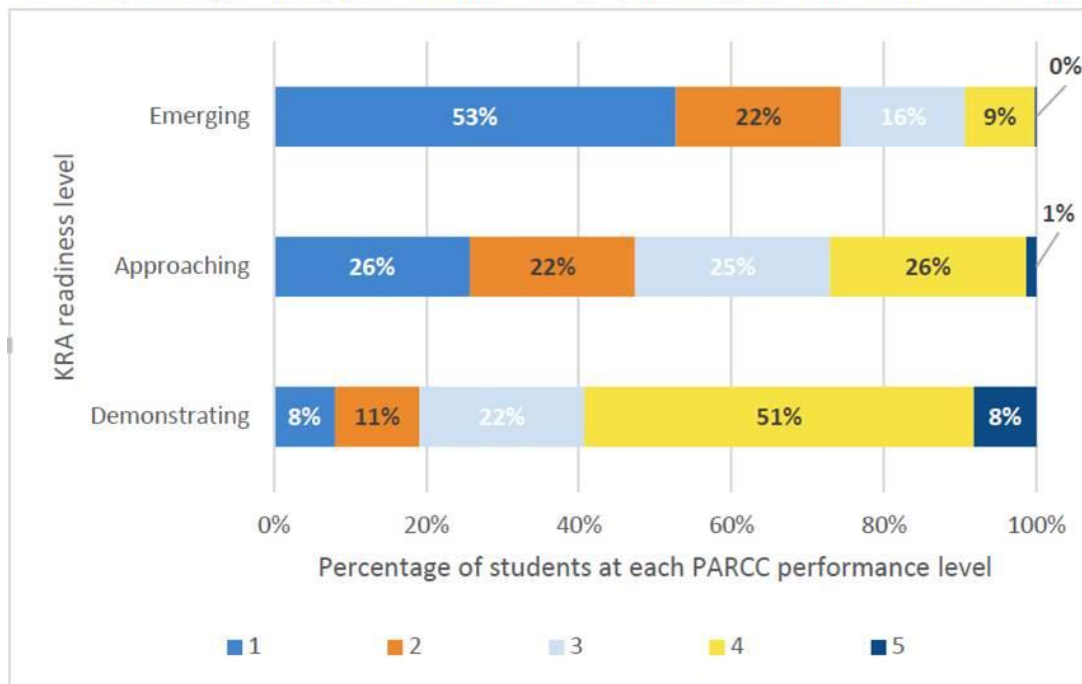


Note: PARCC performance levels are defined as: 1=Did Not Yet Meet Expectations, 2=Partially Met Expectations; 3=Approached Expectations; 4=Met Expectations; and 5=Exceeded Expectations.

Source: Administrative data provided by the Maryland State Department of Education, 2014/15 to 2017/18.

2019 Maryland KRA Correlation Study by Mathematica

Figure B.3. Percentage of students at each grade 3 Partnership for Assessment of Readiness for College and Careers (PARCC) reading performance level, by Kindergarten Readiness Assessment (KRA) readiness level



Note: PARCC performance levels are defined as: 1=Did Not Yet Meet Expectations; 2=Partially Met Expectations; 3=Approached Expectations; 4=Met Expectations; and 5=Exceeded Expectations.

Source: Administrative data provided by the Maryland State Department of Education, 2014/15 to 2017/18.

Two Central Purposes




BASELINE DATA

Provides baseline data about incoming kindergarteners so that teachers and schools can plan to meet each child's needs



INFORM & GUIDE

Guides stakeholders to make well-informed programmatic, policy, and funding decisions



KRA reports help school and district administrators:



View a snapshot of kindergarteners' strengths and needs at the start of school



Identify staffing and resource needs (where to place interventions and instructional assistants to support students)



Pinpoint areas of focus in pre-kindergarten



Target professional development

A photograph of three young children sitting at a wooden table, playing with colorful plastic blocks. The child on the right is a young girl with curly hair, wearing a light blue t-shirt, and is laughing joyfully. The child in the middle is a boy wearing a blue and white striped shirt, also smiling. The child on the left is a girl wearing a pink sleeveless top, looking towards the camera. The background is slightly blurred, showing shelves with various items. The text "REPORTS FOR ADMINISTRATORS" is overlaid in the center in white, with two white L-shaped brackets flanking it.

REPORTS FOR ADMINISTRATORS



Reports for Administrators

DATA DISPLAYS

Interactive charts and graphs presenting KRA data

KRA SCALE SCORE REPORT (district)/ ISR REPORT (school)

Excel file including all student data (with demographic information), teacher data, students' overall and item-level scores, and links to view student ISRs

KRA PERCENTAGE COMPLETION REPORT (ANYTIME)

Report showing the percentage of students who have completed the full KRA at any point during the administration window

KRA COMPLETION BY ITEM REPORT (ANYTIME)

Report showing how many students have completed each KRA item at any point during the administration window

DOMAIN DATA REPORT (ANYTIME)

Excel file split into the KRA domains with student scores for each item, and total points calculated for each domain

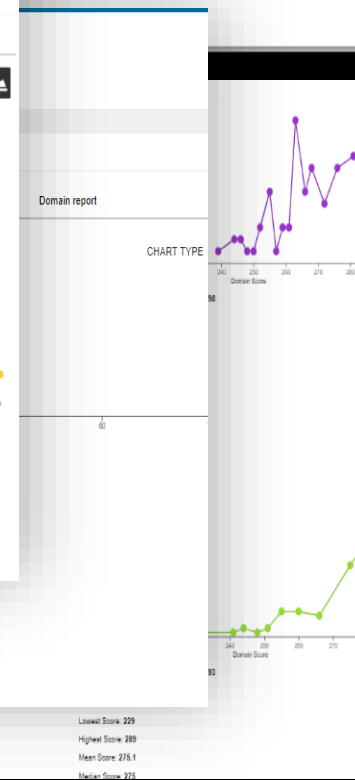
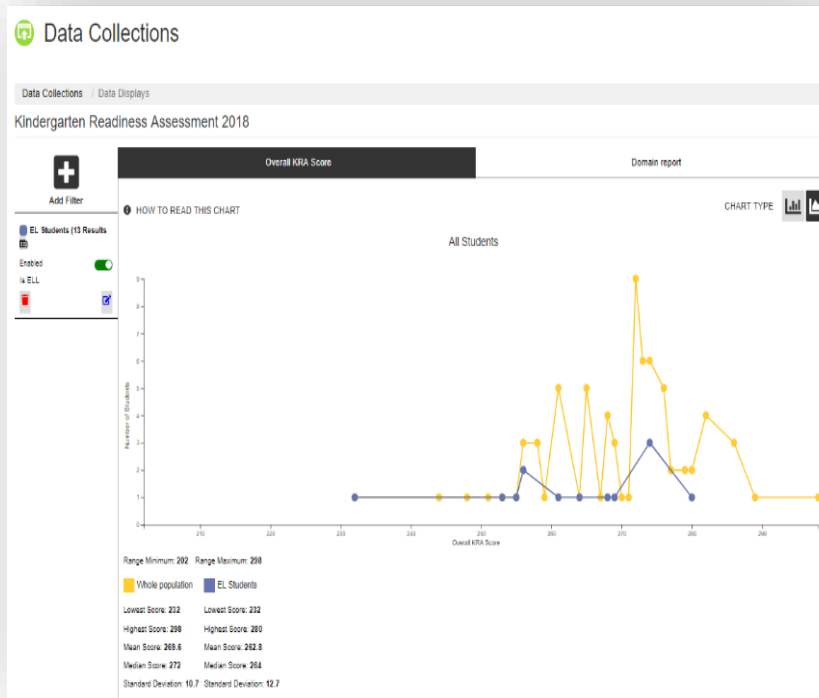
ISR ZIP FILE

District administrators can download a .ZIP file of all of the student ISRs

KRA Data Displays

The KRA provides data displays that help answer the following questions:

- What percentage of students scored in each of the three performance levels?
- How does the performance of each subgroup compare to the overall data? (EL Students, Students with IEPs, Male/Female, Low SES, Individual Schools)
- How are the scores distributed for each of the four domains? Do domain scoring patterns look similar or distinctive?
- Are there clear domain strengths or needs?



Data Collections

Data Collections / Data Displays



Add Filter

Overall KRA Score

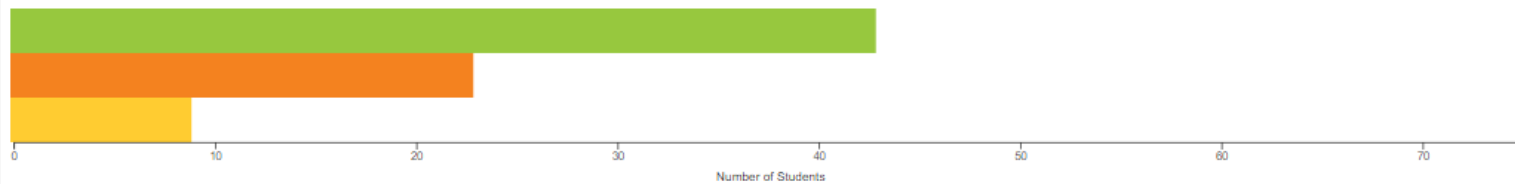
Domain report

HOW TO READ THIS CHART

CHART TYPE



All Students



43 (57.3%) Demonstrating Readiness

23 (30.7%) Approaching Readiness

9 (12.0%) Emerging Readiness

REFRESH DATA

Demonstrating Readiness (Whole Population)

Columns Options +

Student Name	Overall KRA Score	Language and Literacy	Mathematics	Social Foundations	Physical Development	ISR
Dittman, Linda	274	279	266	283	275	PDF
Hartog, Muhammed	274	272	272	298	260	PDF
Haven, Michael	273	269	268	283	289	PDF
Hueber, Thomas	274	272	263	298	289	PDF
Johnson, James	276	284	290	273	255	PDF
King, Erica	286	293	276	292	289	PDF
Lasky, Jason	272	269	263	298	275	PDF
Ramsey, Terry	274	267	272	298	275	PDF
Rodriguez, Robert	277	275	272	292	275	PDF
Ruhl, Mary	282	279	281	283	289	PDF

Previous

Page 1 of 2

10 rows ▼

Next

2 (8.0%) Emerging Readiness

Kindergarten Readiness Assessment 2018



Overall KRA Score

Domain report

Add Filter

EL Students (13 Results)



Enabled



Is ELL

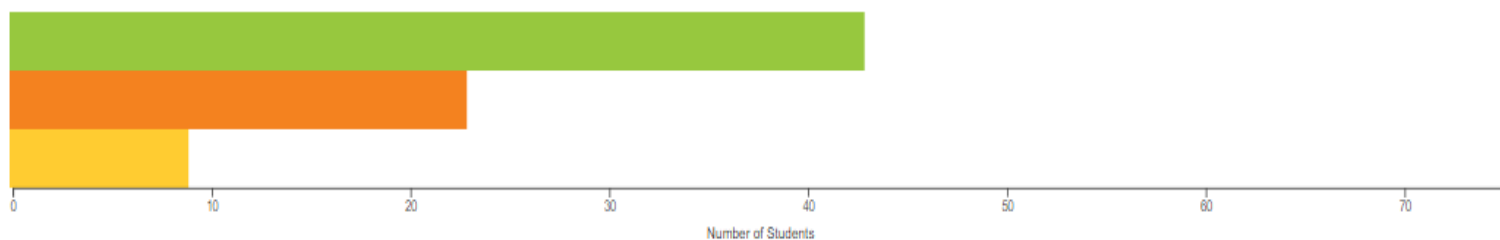


HOW TO READ THIS CHART

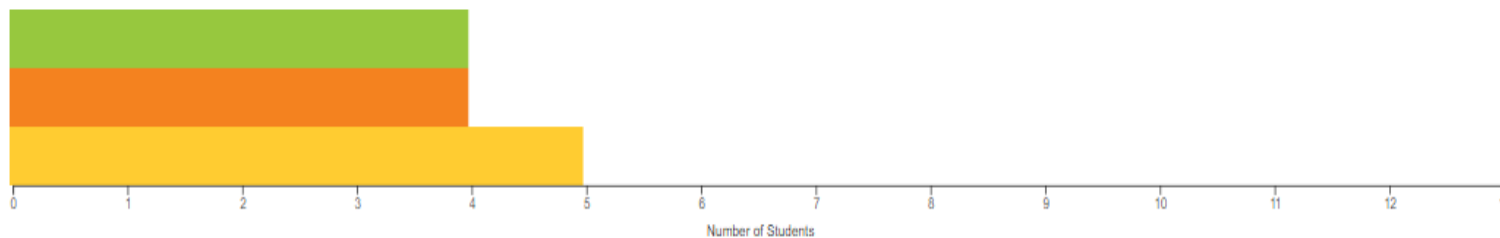
CHART TYPE



All Students



EL Students



Kindergarten Readiness Assessment 2018



Add Filter

EL Students (13 Results)

Enabled ☒Is ELL ☐

Overall KRA Score

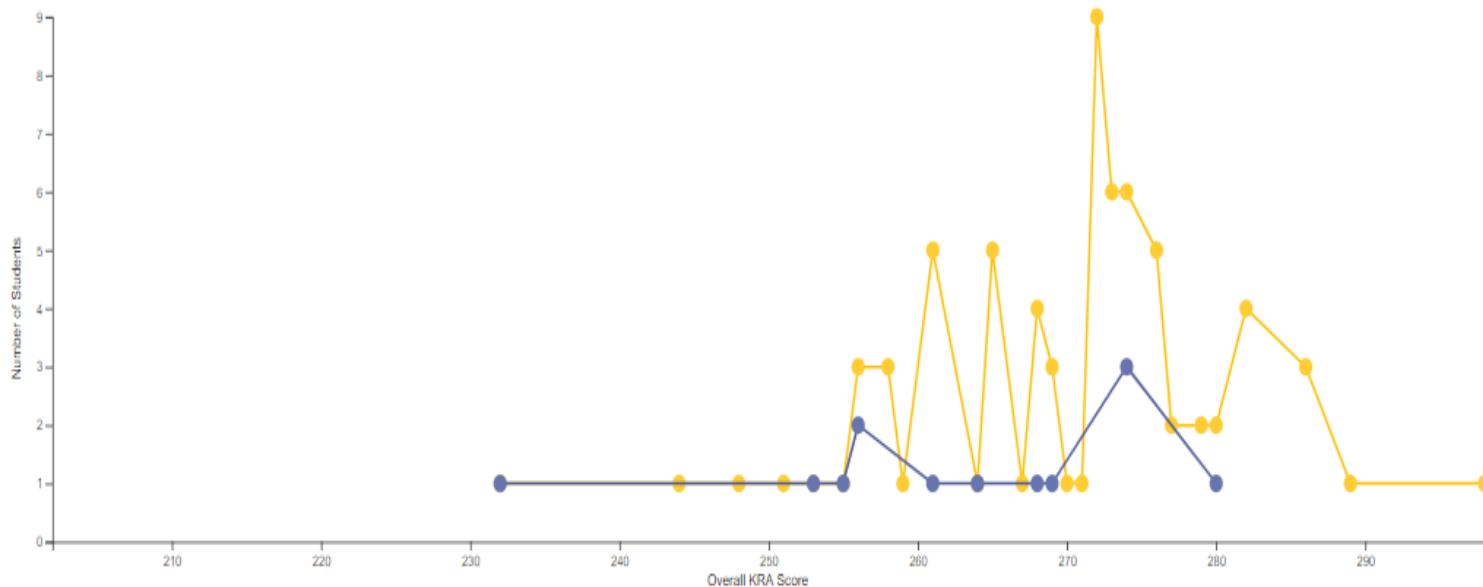
Domain report

HOW TO READ THIS CHART

CHART TYPE



All Students



Range Minimum: 202 Range Maximum: 298

Whole population

EL Students

Lowest Score: 232

Lowest Score: 232

Highest Score: 298

Highest Score: 280

Mean Score: 269.6

Mean Score: 262.8



Add Filter

EL Students (13 Results)



Enabled



Is ELL

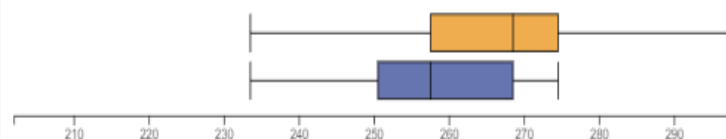


Overall KRA Score

Domain report

HOW TO READ THIS CHART

Language and Literacy



Range Minimum: 202 Range Maximum: 298

Whole population EL Students

Lowest Score: 234 Lowest Score: 234

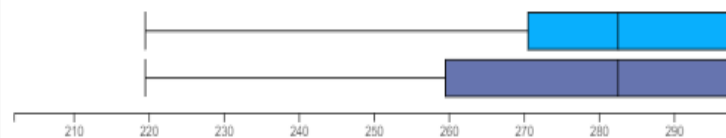
Highest Score: 298 Highest Score: 275

Mean Score: 267.6 Mean Score: 259.4

Median Score: 269 Median Score: 258

Standard Deviation: 12.1 Standard Deviation: 11.7

Social Foundations



Range Minimum: 202 Range Maximum: 298

Whole population EL Students

Lowest Score: 220 Lowest Score: 220

Highest Score: 298 Highest Score: 298

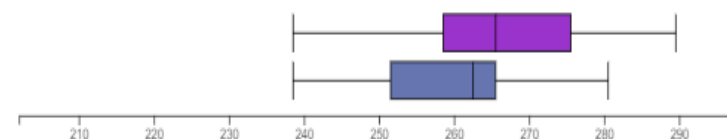
Mean Score: 282.2 Mean Score: 276.5

Median Score: 283 Median Score: 283

CHART TYPE



Mathematics



Range Minimum: 202 Range Maximum: 298

Whole population EL Students

Lowest Score: 239 Lowest Score: 239

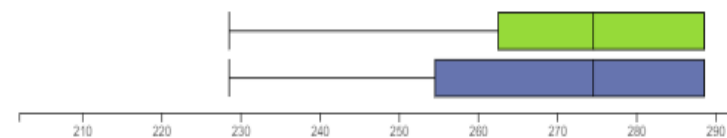
Highest Score: 290 Highest Score: 281

Mean Score: 266.3 Mean Score: 259.0

Median Score: 266 Median Score: 263

Standard Deviation: 11.7 Standard Deviation: 11.3

Physical Development



Range Minimum: 202 Range Maximum: 293

Whole population EL Students

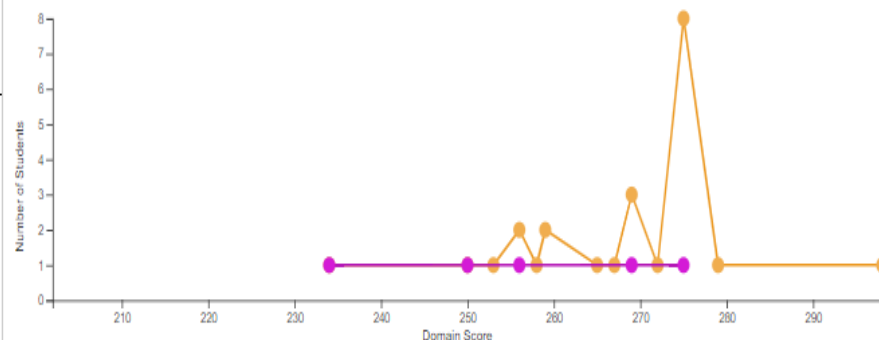
Lowest Score: 229 Lowest Score: 229

Highest Score: 289 Highest Score: 289

Mean Score: 275.1 Mean Score: 270.1

Median Score: 275 Median Score: 275

Language and Literacy



Range Minimum: 202 Range Maximum: 298

Whole population English Learners

Lowest Score: 234 Lowest Score: 234

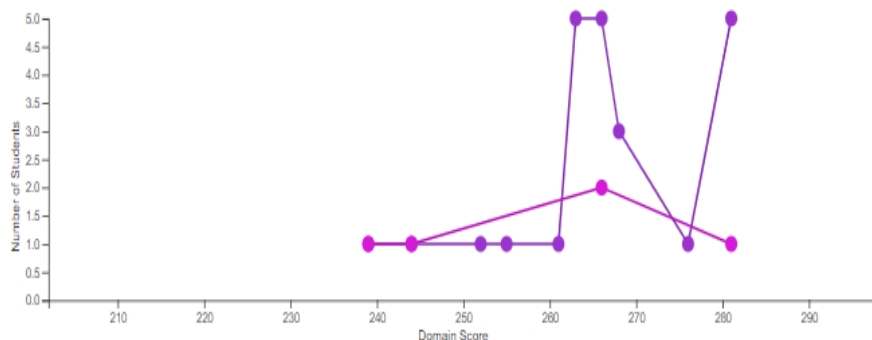
Highest Score: 298 Highest Score: 275

Mean Score: 267.2 Mean Score: 256.8

Median Score: 269 Median Score: 256

Standard Deviation: 12.7 Standard Deviation: 16.2

Mathematics



Range Minimum: 202 Range Maximum: 298

Whole population English Learners

Lowest Score: 239 Lowest Score: 239

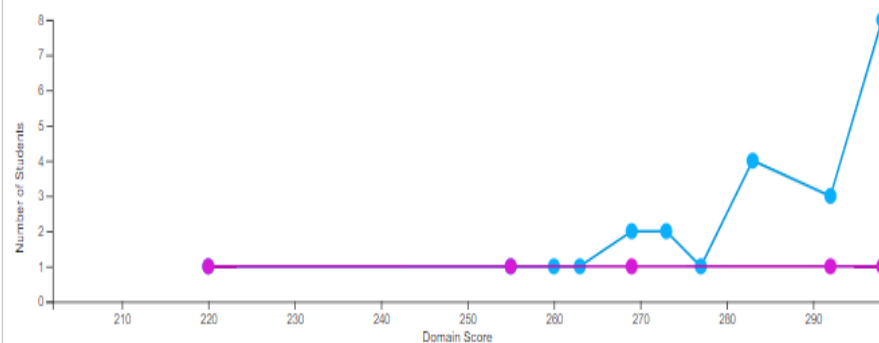
Highest Score: 281 Highest Score: 281

Mean Score: 265.9 Mean Score: 259.2

Median Score: 266 Median Score: 266

Standard Deviation: 11.1 Standard Deviation: 17.4

Social Foundations

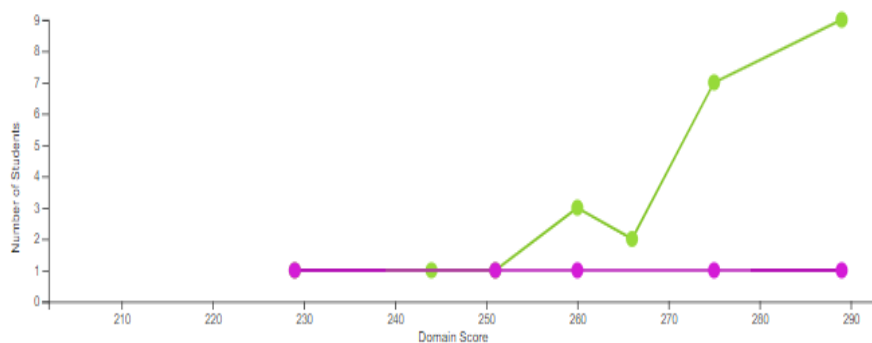


Range Minimum: 202 Range Maximum: 298

Whole population English Learners

Lowest Score: 220 Lowest Score: 220


Physical Development



Range Minimum: 202 Range Maximum: 293

Whole population English Learners

Lowest Score: 229 Lowest Score: 229



KRA reports help teachers:



Identify the strengths and needs of the overall class and of individual students



Plan and differentiate instruction based on individual needs



Create instructional groups



Determine the need for further diagnostic assessments and social/emotional supports



**DOMAIN DATA
EXPORT**
(ANYTIME)



**INDIVIDUAL STUDENT
REPORT (ISR)**
(ONCE ALL ITEMS ARE COMPLETE)



**DATA
DISPLAYS**
(ONCE AN ISR IS GENERATED)

Key KRA Reports

For Teachers

The KRA provides many reports within the KReady system. Here are three key reports that teachers tend to find most useful.

Individual Student Report (ISR)


Student Report
KINDERGARTEN READINESS ASSESSMENT

WHAT IS THE KINDERGARTEN READINESS ASSESSMENT?

The Kindergarten Readiness Assessment (KRA) is one part of the Ready for Kindergarten assessment system in Maryland. The KRA is a kindergarten readiness tool that allows teachers to measure each child's school readiness across four domains: Social Foundations, Mathematics, Language and Literacy, and Physical Well-being and Motor Development.

Teachers administer the KRA to children in kindergarten between the beginning of school and October 15. More information about the Ready for Kindergarten system and the KRA are available at <http://pds.kready.org/hi4maryland>.

HOW IS THE KRA ADMINISTERED?

The KRA does not look like a test. Instead, it includes a variety of items, including teacher observations of daily activities and age-appropriate performance tasks in which the teacher asks a child to respond to a question or complete an activity. The KRA is administered in English and some items can be given via a tablet or computer.

Most children enjoy working on these tasks, and appropriate supports are provided, when possible, to allow any child, including a child with disabilities or a child learning English, to demonstrate his/her skills and knowledge.

WHAT DO THE RESULTS MEAN?

The results provide a measure of a child's mastery of content and skills that Maryland has identified as expectations for children entering kindergarten. Performance on the KRA does not prevent or prohibit a child from entering kindergarten. The KRA results are only one piece of information on a child's preparation for kindergarten-level curriculum. Score reports should be used with other data and information, including feedback from a child's teacher, to make instructional and intervention decisions.

HOW IS THE KRA SCORED?

After the KRA is completed, scores are calculated for each domain and for overall performance based on all 4 domains. The overall score determines a performance level, which is based on criteria set by Maryland educators.

Demonstrating Readiness: A child demonstrates foundational skills and behaviors that prepare him/her for curriculum based on kindergarten standards.

Approaching Readiness: A child demonstrates some foundational skills and behaviors that prepare him/her for curriculum based on kindergarten standards.

Emerging Readiness: A child demonstrates minimal foundational skills and behaviors that prepare him/her for curriculum based on kindergarten standards.


Not Scorable: A "Not Scorable" rating is applied when a child is not able to access an item due to limited English proficiency, a disability, or other circumstances, such as a documented condition during assessment administration. A child's overall and domain scores will be impacted.

For a child with a disability, a rating of "Not Scorable" is applied when a child's disability restricts or prevents the child from demonstrating a skill or behavior on a specific item, after the appropriate "Level the Field" supports were provided. For example, a child in a wheelchair would not be able to demonstrate some gross motor skills, such as hopping. A "Not Scorable" rating would not be appropriate when the response to an item reflects the child's functioning at an earlier developmental level and the child's ability to respond is otherwise affected by his/her disability. In this instance the appropriate rating is a "0."

For a child whose primary language at home is not English, educators must administer every item possible using the "Level the Field" supports, if applicable. The rating of "Not Scorable" may be appropriate when the child is not able to respond to an item in English based upon the language demands of the item. Please note that the child may have the skills being assessed in his/her home language, but may not be able to demonstrate those skills in English yet.







Student Report
KINDERGARTEN READINESS ASSESSMENT

Student Name: _____ School Name: _____

Assessment Administrator(s): _____ Administration: _____

YOUR CHILD'S OVERALL SCORE

The blue triangle shows your child's overall score. The blue bar shows the best estimate of your child's performance if he/she were assessed multiple times.

200	257	258	259	260	261	262
EMERGING READINESS 202-257		APPROACHING READINESS 258-269		DEMONSTRATING READINESS 270-298		
A child demonstrates minimal foundational skills and behaviors that prepare him/her for curriculum based on kindergarten standards.		A child demonstrates some foundational skills and behaviors that prepare him/her for curriculum based on kindergarten standards.		A child demonstrates foundational skills and behaviors that prepare him/her for curriculum based on kindergarten standards.		

DOMAIN SCORES

200	257	258	259	260	261	262
SOCIAL FOUNDATIONS	272					
LANGUAGE AND LITERACY	257					
MATHEMATICS	256					
PHYSICAL WELL-BEING AND MOTOR DEVELOPMENT	256					



The purple bars indicate your child's score for each of the domains. The dotted lines show the best estimate of your child's performance if he/she were assessed multiple times.

The score range for the Language and Literacy, Mathematics, and Social Foundations domains is 202-298. The score range for the Physical Well-being and Motor Development domain is 202-298.

COMPLETION STATUS

☒ Complete ☐ Complete with Not Scorable ☐ Some items were not complete ☐ All items were not complete

Please read the explanation for Not Scorable on page one. Your child's teacher can also provide additional information.

A photograph of three young children sitting at a wooden table, playing with colorful plastic building blocks. The child on the right is a young girl with curly hair, wearing a light blue t-shirt, and she is laughing joyfully. The child in the middle is a boy with short hair, wearing a blue and white striped shirt, looking towards the left. The child on the left is a girl with dark hair, wearing a pink sleeveless top, also smiling. The background is a blurred classroom setting with shelves. The word "QUESTIONS" is centered in white capital letters over a semi-transparent dark grey rectangular area. Two white L-shaped corner brackets are positioned on the left and right sides of the text area.

QUESTIONS



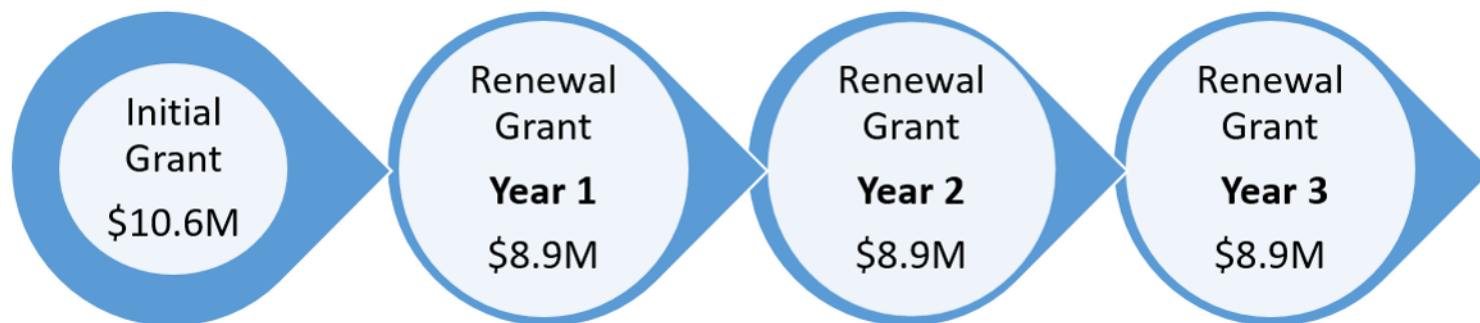
THANK
YOU

Preschool Development Grant Update



Rachel Demma
Director, Early Childhood System Development

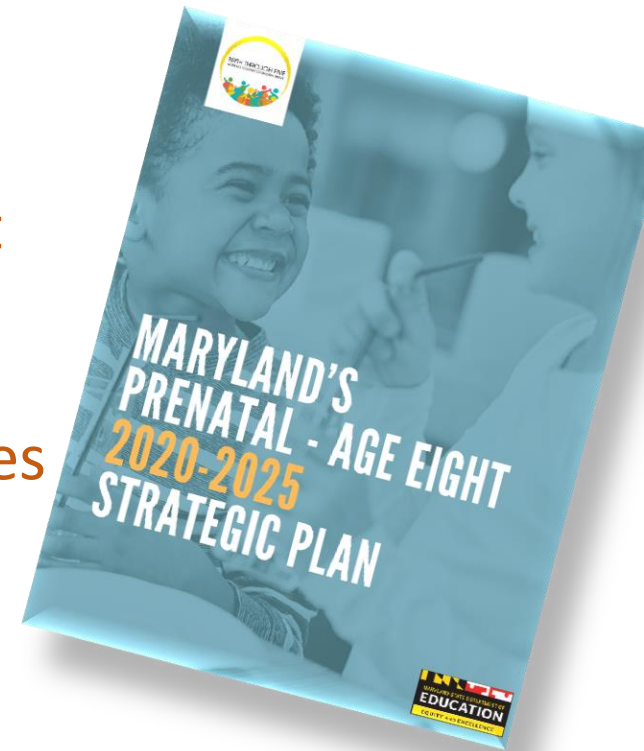
Preschool Development Grant Cycle



TOTAL: \$37.3M

Statewide 5-Year Prenatal - Age 8 Strategic Plan

1. Strengthen Availability and Access
2. Support Program Quality Improvement
3. Deepen Family Engagement
4. Ensure Successful Transition Experiences
5. Expand Workforce Development
6. Advance Systems Infrastructure /
Data and Resource Management



PDG Updates

- Strategic Plan Review:
 - Please send comments to msde.b5@maryland.gov
Subject line: ECAC Strategic Plan Feedback
- LECAC Quality Improvement Grants RFP
- Promoting Positive Outcomes for Infants and Toddlers RFP
- Federal Timelines
- PDG Questions: msde.b5@maryland.gov

Thank you!



Questions?

Prenatal-to-Age-Three Initiatives Update

Laura Weeldreyer, MPA

Executive Director, Maryland Family Network



Questions? Follow Up?

If you have additional questions, please contact:

Laura Weeldreyer, Executive Director, MFN

lweeldreyer@marylandfamilynetwork.org

Visit us online at <http://www.marylandfamilynetwork.org/Pritzker>

State Early Childhood Advisory Council Announcements

Wendy Dantzler, Early Childhood Coordinator, Division of Early Childhood, MSDE

- During the Covid-19 mandate, we will be holding monthly State ECAC virtual meetings on the 1st Wednesday of each Month from 10:00AM-12:00PM.
- ***State ECAC Approved Members-*** Please note these new virtual monthly meetings are not mandatory and will not go against your 2020 attendance requirements. In addition, attendance will also be waived for the required three (3) remaining 2020 State ECAC meetings during the Covid-19 mandate.
- We want to hear your feedback about the State ECAC virtual meeting so we can keep improving our logistics and content. We are asking everyone to take a quick survey and let us know your thoughts (your answers will be anonymous). The survey link will be emailed and posted on the State ECAC webpage after the meeting.
- Again, all questions from today's meeting will be answered and emailed to all participants along with the recording of the full webinar. Additional information around the Recovery ECAC subcommittee will be sent as well.